

Q3 2025 results

Accelerated growth and
portfolio momentum
drives performance

Conference call and webcast
for analysts and investors

20 October 2025



Forward-looking statements



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Agenda

Business update



Guido Oelkers

Chief Executive Officer

Financials



Henrik Stenqvist

Chief Financial Officer

R&D pipeline



Lydia Abad-Franch

Head of R&D and Chief Medical Officer

Summary & Q&A

Key takeaways for Q3 2025



Outstanding Q3 growth of 21% in CER – driven by 39% growth in our strategic products portfolio



Strong margin evolution delivering 47% adjusted EBITA



We are rebasing our Vonjo strategy, taking an impairment of SEK 6.6bn, clear path to deliver future growth



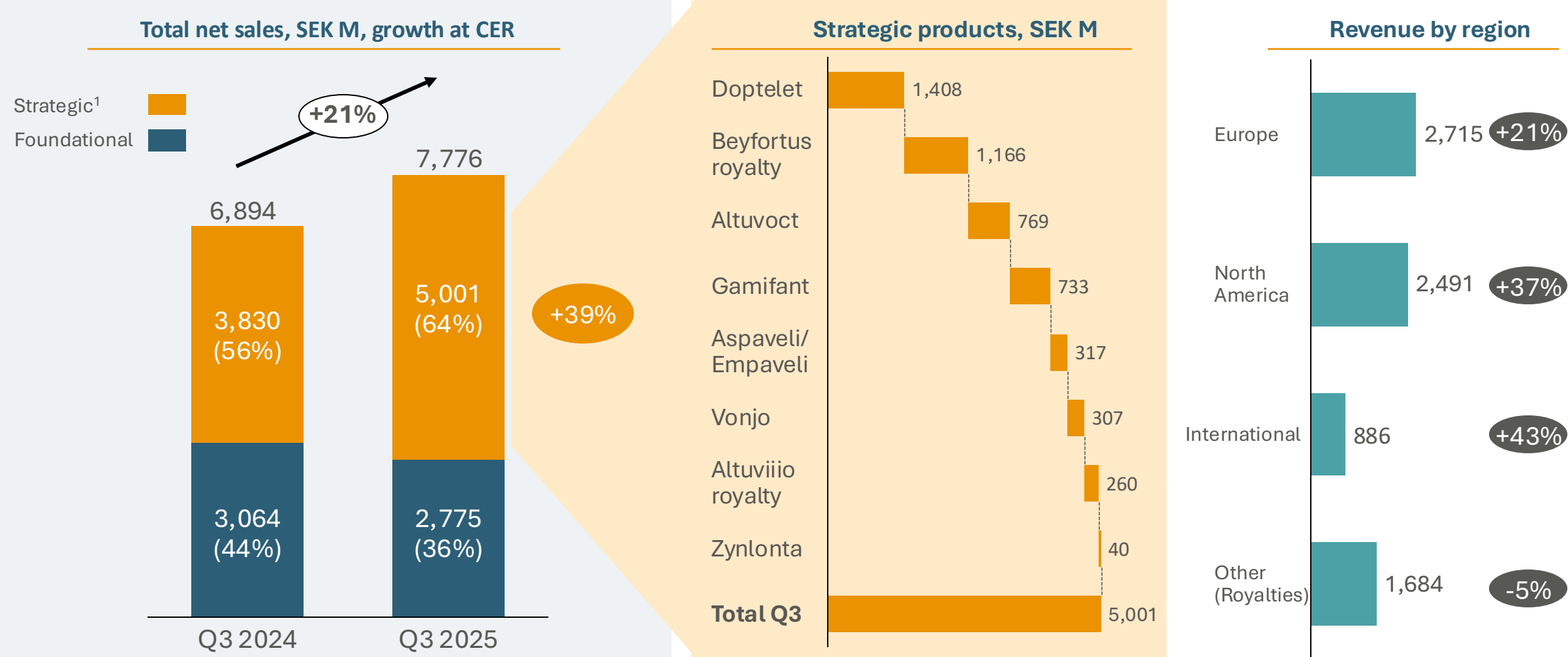
Significant pipeline news and progress fuels long-term growth (new indication for olezarsen and FDA acceptance of BLA for NASP)



Our strong progress is undeniable – as a result we increase our guidance

Per cent growth calculated in CER

Outstanding growth of 21% CER in Q3 delivered by our portfolio and across all regions



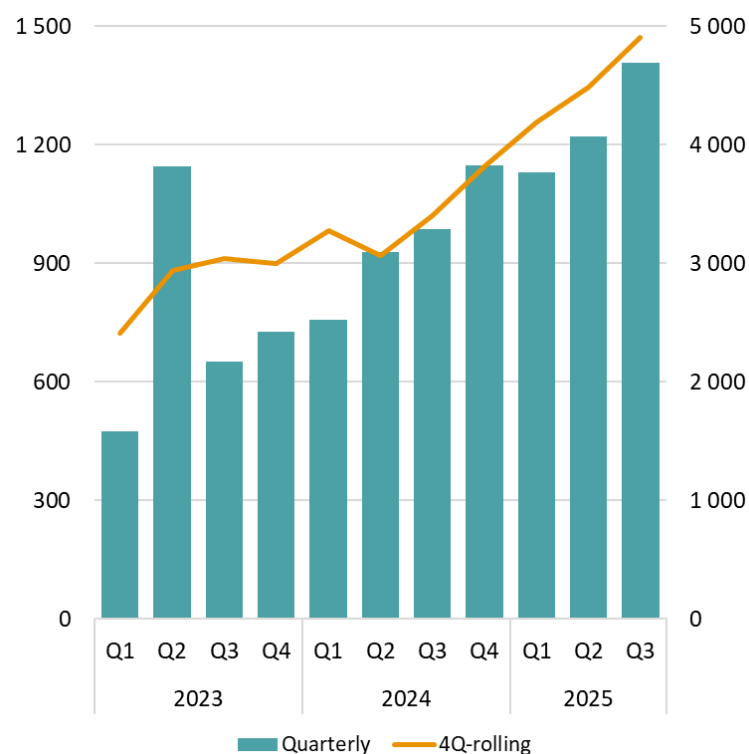
Revenue at actual exchange rates; change at constant exchange rates (by segment and geographic area). International region previously called rest of the world. Other refers to royalty and the majority of royalties received are attributable to North America.

1: Strategic portfolio includes Altuvoc, Aspaveli/Empaveli, Doptelet, Gamifant, Vonjo and Zynlonta and royalties from Altuviio and Beyfortus.

Doptelet: Sobi's largest product continues to deliver strong momentum, growing 46% at CER



Doptelet
SEK 1,408 M
+46% Q3



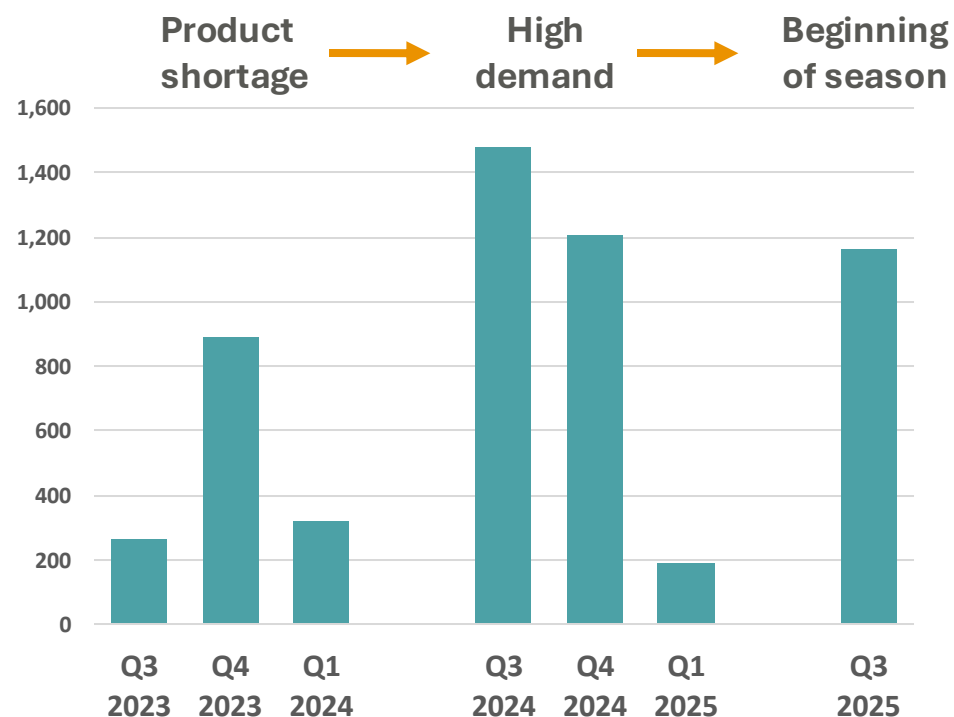
Doptelet

- Excellent efficacy coupled with less diet restriction has made Doptelet an important choice in ITP
- The brand has evolved into a truly global franchise, with strong momentum and continued growth across all three major regions
- Expanding International launches, including Japan, South Korea, Taiwan, LATAM, Middle East and Eastern Europe - are set to significantly increase the ex-US share over time
- Early results from Japan's ITP launch show a strong uptake, underscoring Doptelet's global potential

Beyfortus: Strong fundamentals – with typical uncertainty on season start and inventory levels



Beyfortus seasonal revenue Q3 SEK 1,166 M



Fundamentals remain strong - based on survey of >100 physicians

- RSV immunisation rates (57% for 2024/25 season¹) leaves room for further growth
- Majority of surveyed prescribers² see no change in vaccination refusal rates and do not see any decrease in overall RSV immunization in the coming season³
- Beyfortus remains preferred product amongst HCPs⁴ (preference share >90% amongst physicians)

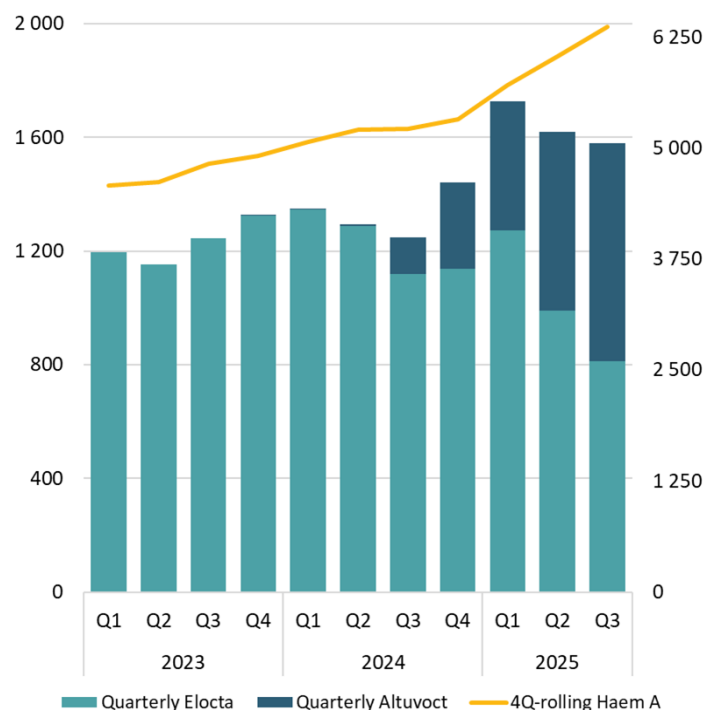
Typical uncertainty around season start and stocking levels

- Later start of season vs. last⁵, but majority of HCPs expect no decline in RSV cases⁶

1. CDC estimates, all products, 2. Sobi RSV survey: n=101 HCPs (week ending 10.10.2025), 3. Vaccination outlook: 53% of prescribers expect higher RSV vaccinations, 42% expect stable numbers; only 6% expect fewer patients → RSV growth expected to outpace overall vaccination rates, 4. Product preference: Among HCPs with a preference, 96% choose Beyfortus – driven by availability (73%, “already in stock”), and familiarity/experience (41%), 5. Positive RSV tests as published by CDC, 6. Sobi RSV survey: n=101 HCPs (week ending 10.10.2025) 73% of HCPs expect increased or stable number of RSV cases this year vs. last. Sales in SEK M at actual exchange rates; change at constant exchange rates.

Altuvoct: Annualised haemophilia A sales approaching >SEK 6bn and growth continues

Haemophilia A sales SEK 1,581 M +31% Q3

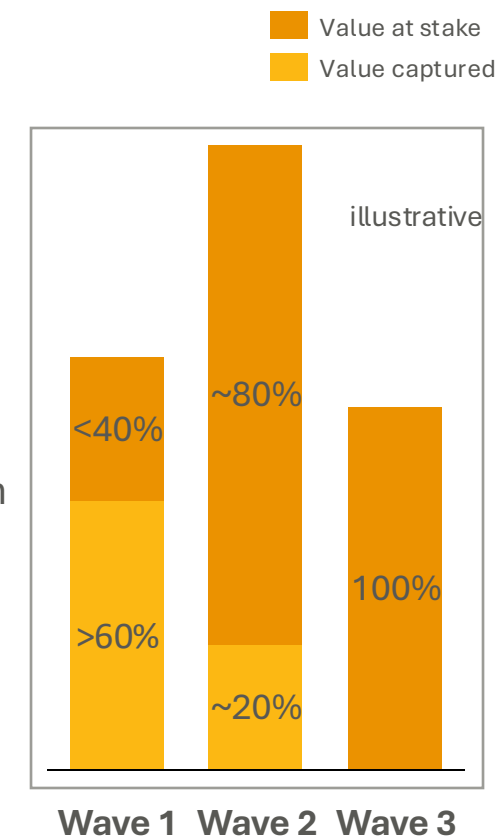


Best in class product

- Effective once-weekly treatment for enhanced bleed protection & treatment burden as a key clinical benefit in normalisation for FVIII levels*
- Strong momentum with continued switching from Elocta and other competitors, including NFT

Altuvoct launch in three waves:

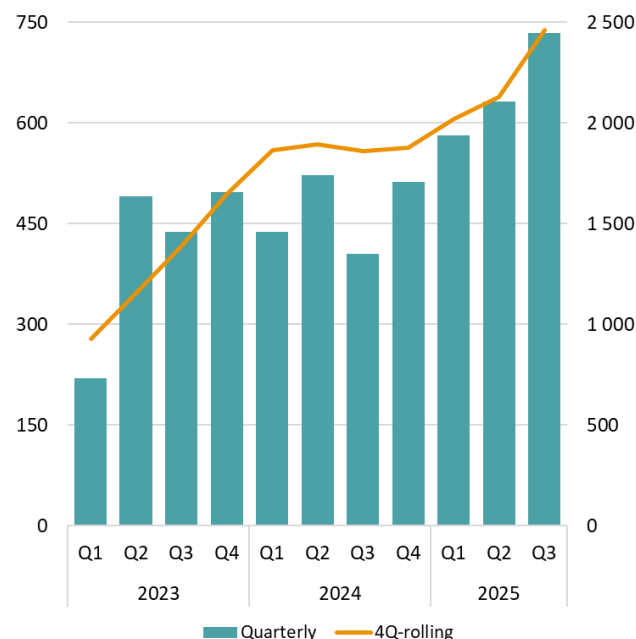
- **Wave 1:** 6 countries incl. DACH – significant portion of the market potential captured
- **Wave 2:** Active rollout in >10 countries across Europe & Middle East – small part of market potential captured so far
- **Wave 3:** Remaining European & international markets – launches pending



Gamifant: Accelerating growth with US launch in HLH/MAS and strong momentum across indications



Gamifant
SEK 733 M
+98% Q3



MAS launch accelerating growth

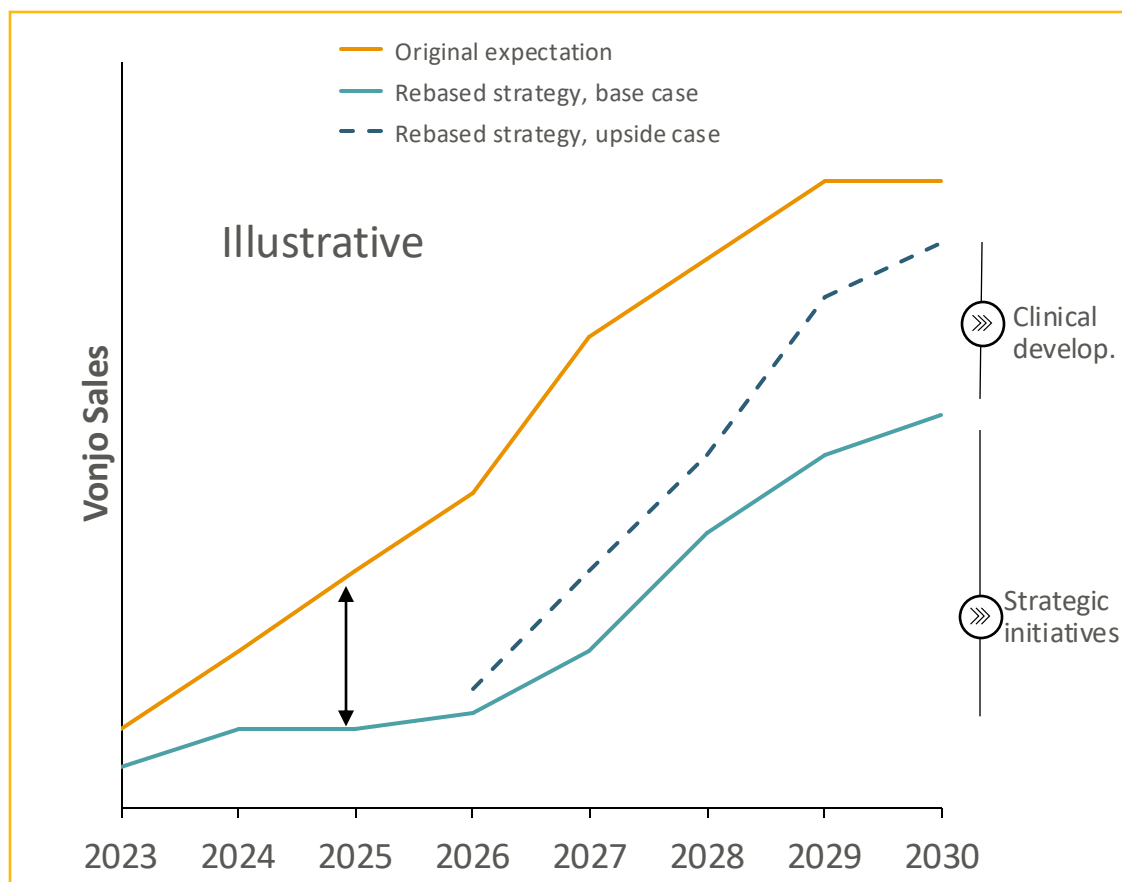
- First-ever treatment for adults and children with Macrophage Activation Syndrome (MAS) in Still's disease
- US launch in Q3, Adult patient growth of 19% vs. previous quarter

Continued strong uptake and growth in pHLH

EMBRACE program in IFN- γ Driven Sepsis (IDS) could unlock large potential

- ~2 Mio. patients in the US hospitalised with sepsis, ~1 Mio. requiring ICU care
- IDS represents 20% of sepsis patients and has a ~40% mortality
- Recruitment progressing with strong interest
- Primary endpoint data expected by end of 2025; market update will follow latest at Q4 reporting

Vonjo: We are rebasing our Vonjo strategy, taking an impairment of SEK 6.6bn, with a clear path to future growth



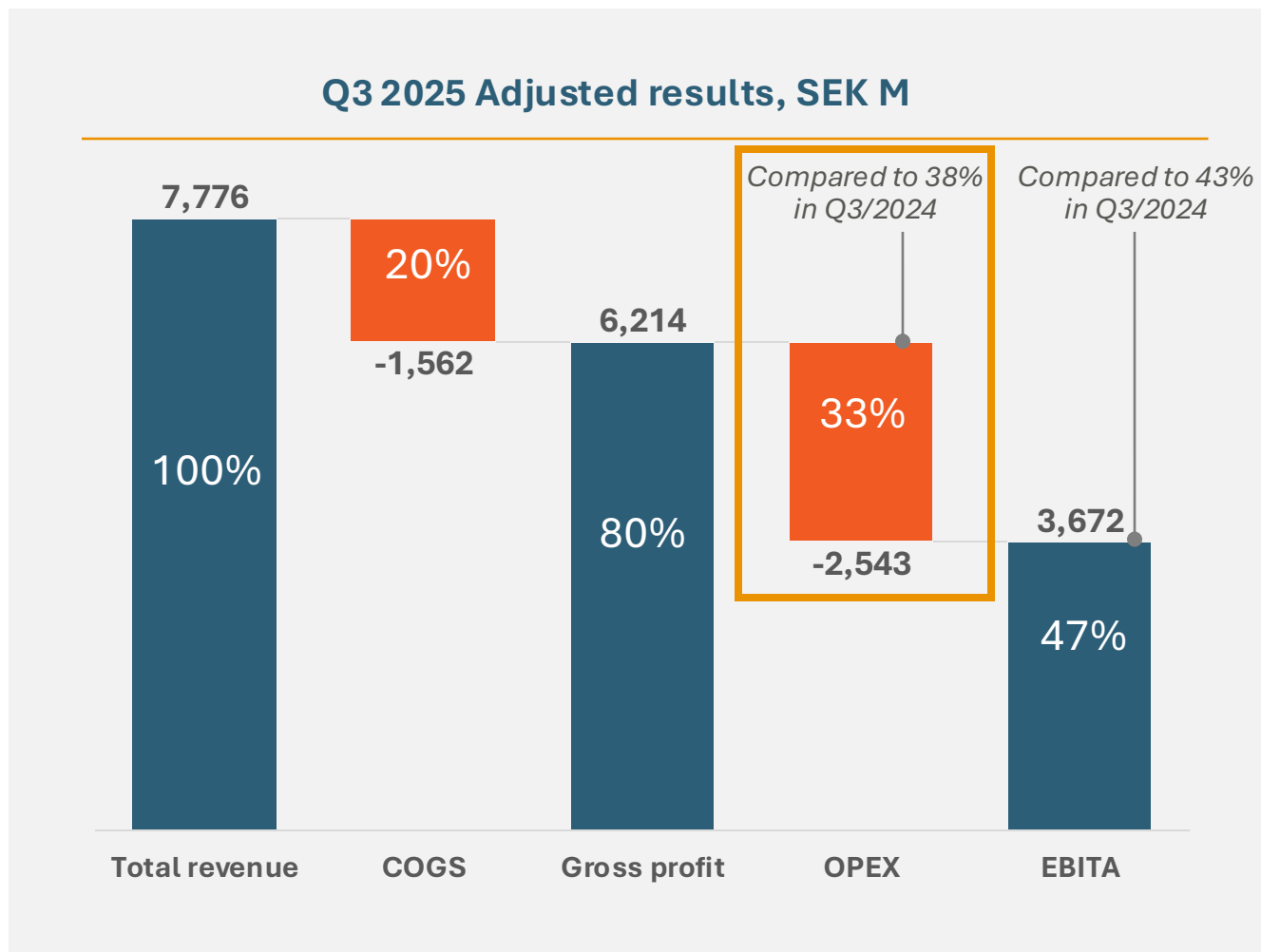
Q3 highlights

- Net sales SEK 307 M, -11% YoY, underlying demand strong +9% vs PY in Q3
- GTN pressured by 340B changes and Medicare redesign
- SEK 6.6 B impairment recorded for Vonjo, reflecting current performance

Strong MF growth potential remains

- PACIFICA Phase 3 and new MF data expected to drive label expansion and accelerate growth
- International roll-out to broaden reach and add momentum
- Pipeline advancing beyond MF with opportunities in VEXAS and CMML

Strong margin evolution delivering 47% adjusted EBITA – creating space for future growth projects



Cost discipline to fund future growth

- Relative OPEX reduced from 38% (Q3/24) to 33% (Q3/25), driving EBITA margin expansion from 43% to 47% - clear evidence of stronger operating leverage
- Disciplined cost control has freed capacity to fund 5 major launches and 4 priority development programs, all targeting areas of high unmet medical need

Sobi's next growth horizon: significant progress with multiple near-term opportunities



4

Priority development projects in areas of high unmet medical need

1. Gamifant - IDS
2. Vonjo - VEXAS
3. Vonjo - CMML
4. Altuvoc - synovitis

5

Key and planned launches*

1. Altuvoc in Hemophilia A
2. Gamifant - HLH/MAS
3. Aspaveli - C3G/IC-MPGN
4. NASP - uncontrolled gout
5. Tryngolza in MCS

Recent Tryngolza Phase 3 data unlock a new significant potential indication – details to follow

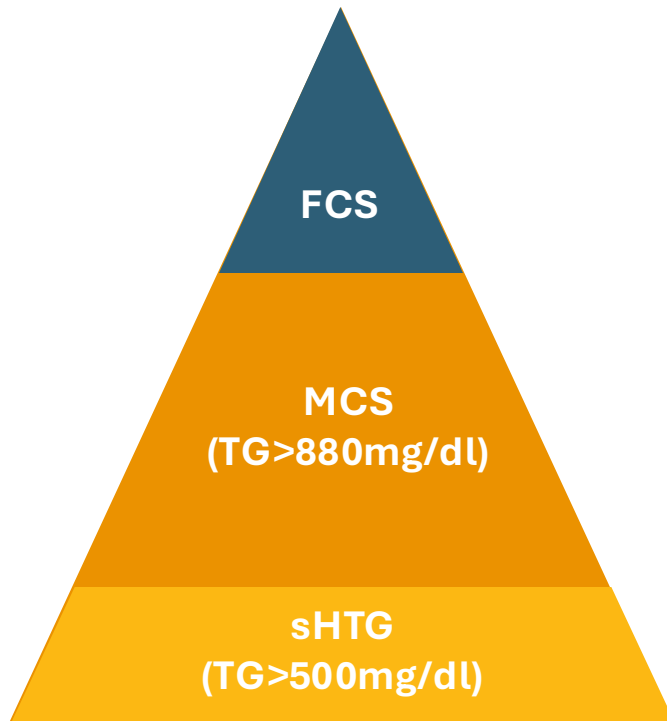


*subject to regulatory review and approval

NASP: nanoencapsulated sirolimus plus pegadricase, CMML: Chronic myelomonocytic leukaemia, IDS: Interferon-gamma driven sepsis, MCS: Multifactorial chylomicronemia syndrome

Tryngolza (olezarsen): Highly significant TG lowering and pancreatitis reduction in patients with hypertriglyceridemia

FCS & MCS



Olezarsen CORE and CORE2¹ (n= 1,063)

Design

- Two randomised Phase 3, double-blind, placebo-controlled studies** of olezarsen Q4W with fasting triglycerides ≥ 500 mg/dL
- Stratified by baseline triglyceride levels > 880 mg/dL and pancreatitis history²
 - 99% on standard lipid-lowering therapy

Endpoint

- Primary endpoint:** % change in fasting triglycerides from baseline to month 6
- Secondary endpoint:** Acute pancreatitis events at 12 months (among others)

Highly clinically meaningful results

72%

placebo-adjusted mean reduction in **fasting triglycerides** vs placebo³

85%

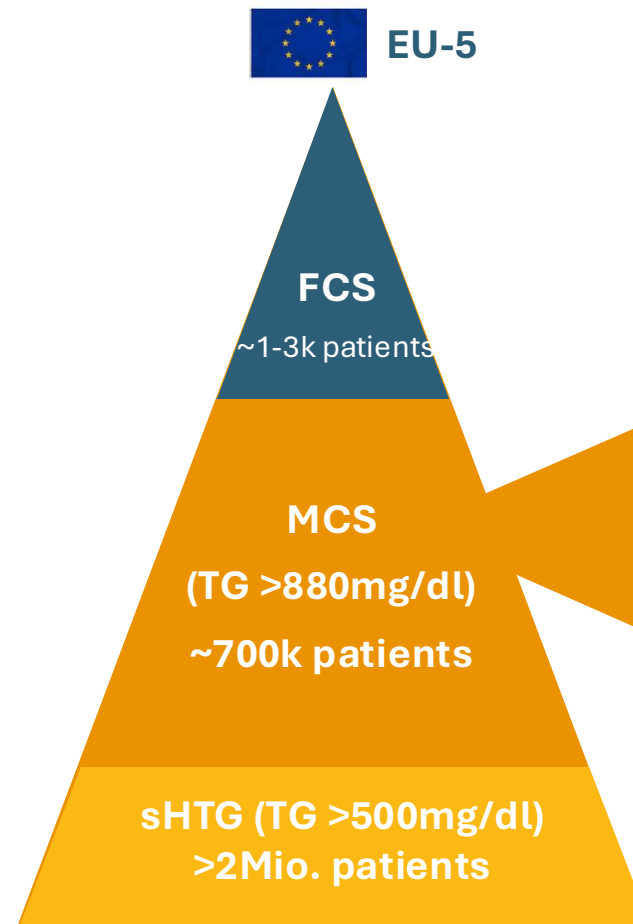
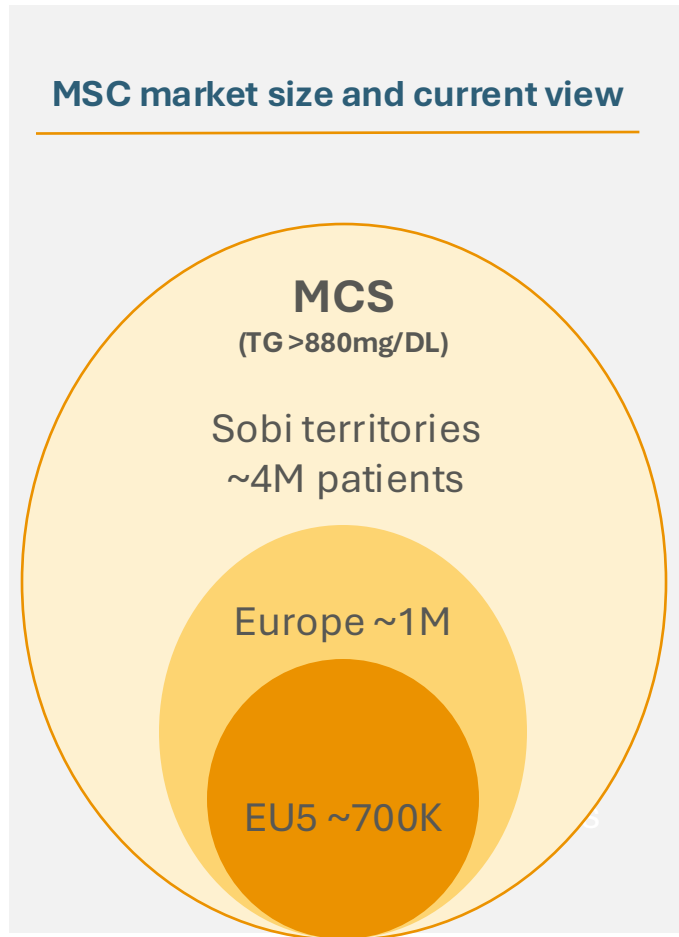
reduction in **acute pancreatitis** vs placebo⁴

More data presented at
AHA 2025, 8 November



1. CORE: clinicaltrials.gov/NCT05079919; CORE2: clinicaltrials.gov/NCT05552326. 2. Within 10 years prior to screening. 3. Least-squares mean difference of percent reduction in fasting triglycerides 4. adjudicated by a blinded, independent committee according to the revised Atlanta classification of acute pancreatitis
TG: triglycerides, FCS: Familial Chylomicronemia Syndrome, MCS: Multifactorial Chylomicronemia Syndrome, sHTG: Severe Hypertriglyceridemia
Seyedmohammad Saadatagah et al, J Clin Lipid 2025; Nawaz H, et al. Am J Gastroenterol. 2015;110:1497-1503.

Tryngolza (olezarsen): Significant commercial opportunity in MCS and ability to grow the market



Target patient population and initial positioning:

- Current standard of care: diet, statins, fibrates
- Only ~1/3 achieve adequate response
- Another ~1/3 remain moderately controlled (TG 500–880 mg/dl)
- Final ~1/3 poorly controlled (>880 mg/dl) with high acute pancreatitis risk
- EMA submission for MCS planned in 2026

Significant opportunity: SEK > 5Bn peak sales potential in EU5

Guidance upgrade: Strong Q3 performance, and significant pipeline progress – leading us to raise full-year guidance

Strong Business performance

Outstanding Q3 growth of
21% in CER

Strong margin evolution,
47% adjusted EBITA



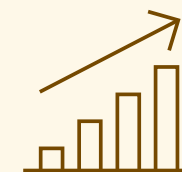
Significant pipeline progress

4 priority development
projects in areas of high
unmet medical need

5 major ongoing or
upcoming launches

Revised Full Year 2025 outlook

Sales growth
and
Adjusted EBITDA



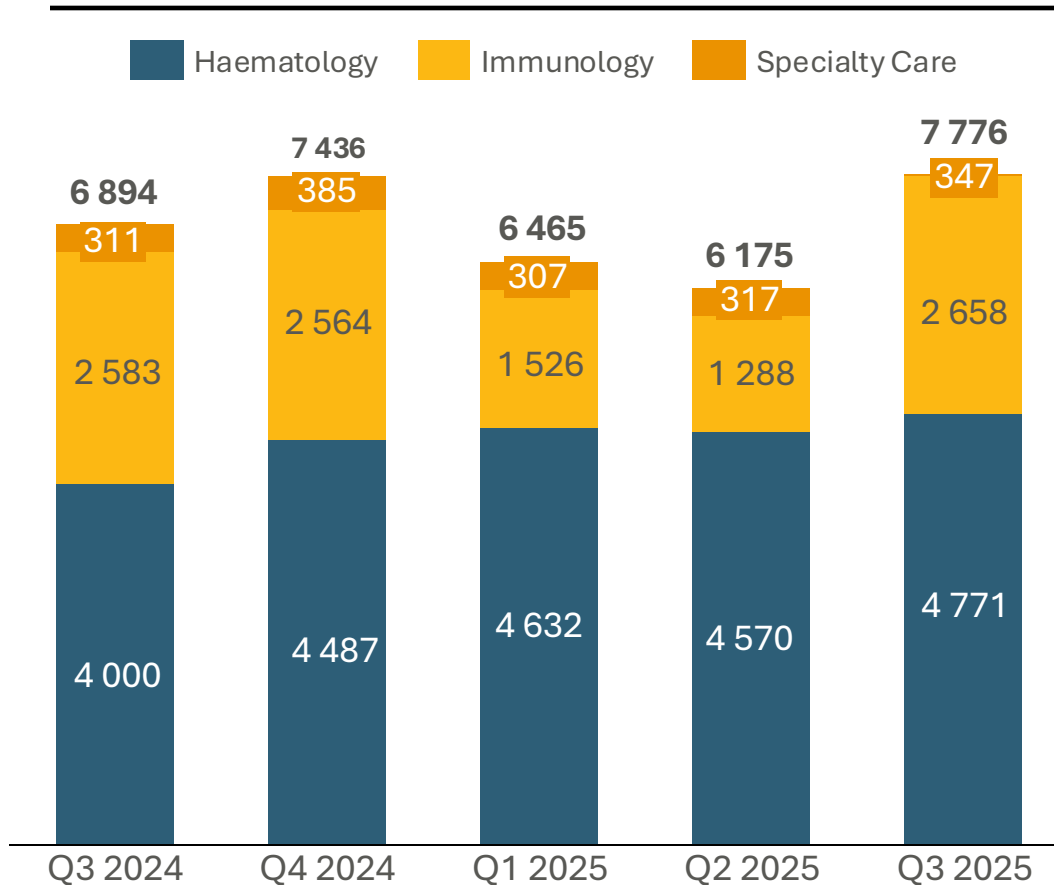


Q3 Financials

Henrik Stenqvist
Chief Financial Officer

Q3 2025 Revenue and profit & loss

Total revenue (SEK M)



Absolute amounts in SEK million (except EPS) and at actual exchange rates; change at actual exchange rates (statutory view).

Amounts in SEK M	Q3 2025	Q3 2024	Change	Full-year 2024
Total revenue	7,776	6,894	13%	26,027
Adjusted Gross profit ^{1,2}	6,214	5,604	11%	20,326
Adjusted Gross margin ^{1,2}	80%	81%		78%
EBITA ¹	3,620	2,923	24%	9,158
Adjusted EBITA ^{1,2}	3,672	2,965	24%	9,368
EBITA margin ¹	47%	42%		35%
Adjusted EBITA margin ^{1,2}	47%	43%		36%
Profit/loss for the period	-2,895	1,464	>-200%	3,879
EPS, before dilution, SEK	-8.40	4.27	>-200%	11.37
Adjusted EPS, before dilution, SEK ^{1,2}	6.11	4.36	40%	11.83
Operating cash flow	1,840	1,201	53%	7,388
Net debt	12,177	16,880		15,194

1. Alternative Performance Measures (APM); see the report for further information

2. Items affecting comparability (IAC); see the report for further information

Key drivers for Q4 2025

Overall:

- Year-to-date performance and strong momentum in Q3

Revenue:

- Higher-than-expected in-market performance, particularly for Doptelet and Gamifant and continued momentum for Altuvect
- Adjusted expectations for Vonjo

OPEX:

- Re-aligned SG&A and R&D activities on NASP to align with June 26 PDUFA date
- Accelerated impact from Q2 restructuring and cost control



2025 Outlook

Revenue

Anticipated to grow by a low double-digit percentage at CER

Adjusted EBITA margin

Anticipated to be in the mid-to-high 30s percentage of revenue



Q3 R&D Pipeline

Lydia Abad-Franch

Head of R&D and Chief Medical Officer

Solid pipeline progress in Q3 2025



NASP

Uncontrolled gout
FDA accepted Biologics Licence Application



Doptelet

Paediatric immune thrombocytopenia (ITP)
FDA approved extension & new sprinkle formulation

Immune thrombocytopenia (ITP)
PMDA approved ITP indication



Kineret

Still's disease
Submitted to PMDA for authorisation in Japan



Tryngolza

Familial chylomicronemia syndrome (FCS)
EMA approved

Severe hypertriglyceridemia (sHTG)
Partner Ionis announced positive topline data



Vonjo clinical program gained speed



PACIFICA

Phase 3 confirmatory study in MF

Expansion accelerates recruitment

Onboarded
new countries & sites

Q3 enrolment ~50% faster
than previous quarters

Enrolment to be
completed in 2026



PAXIS

Phase 2 study in VEXAS

Recruitment ahead of plan

Strong interest from
VEXAS community

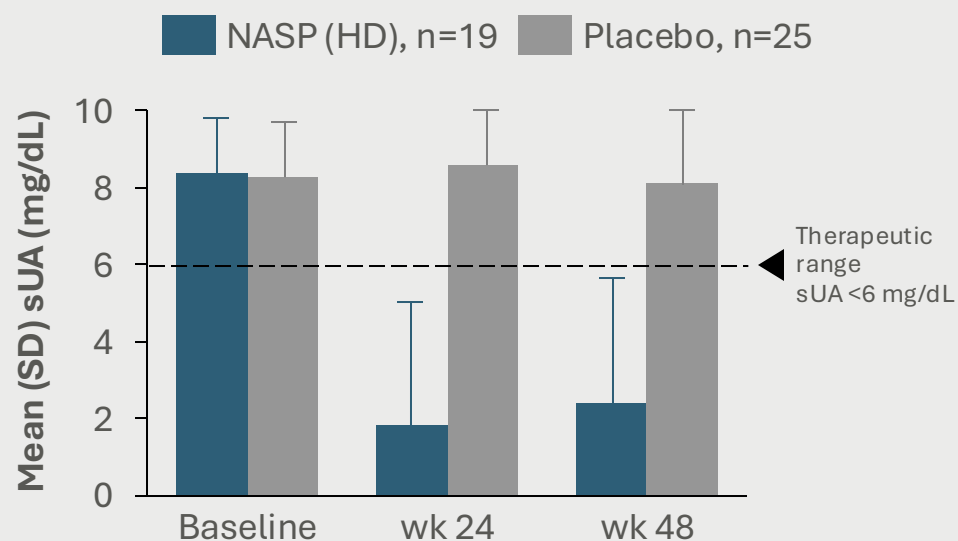
Recruitment
ahead of schedule

Futility analysis
projected for H1 2026

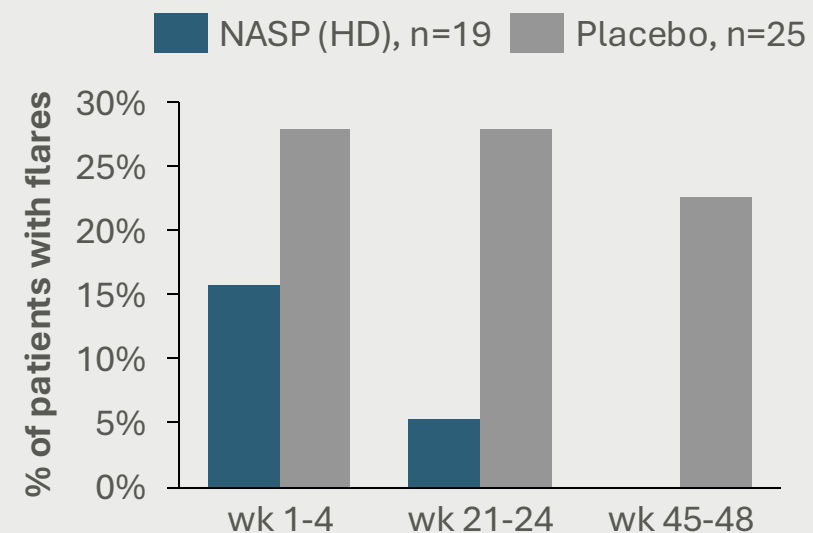
New long-term NASP data at ACR Convergence

American College of Rheumatology, 24-29 Oct 2025

NASP demonstrated long term durability of sUA reduction through 48 weeks of treatment



100% of patients on NASP were flare-free at the end of the study

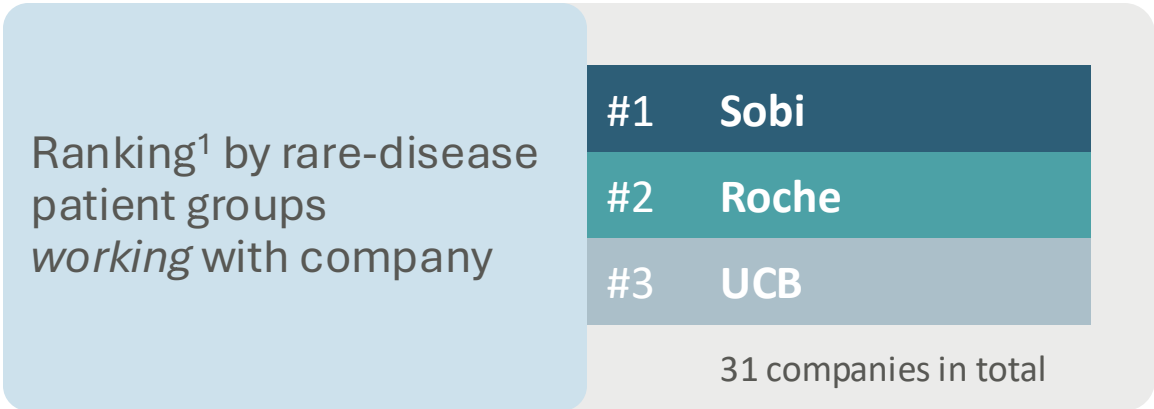
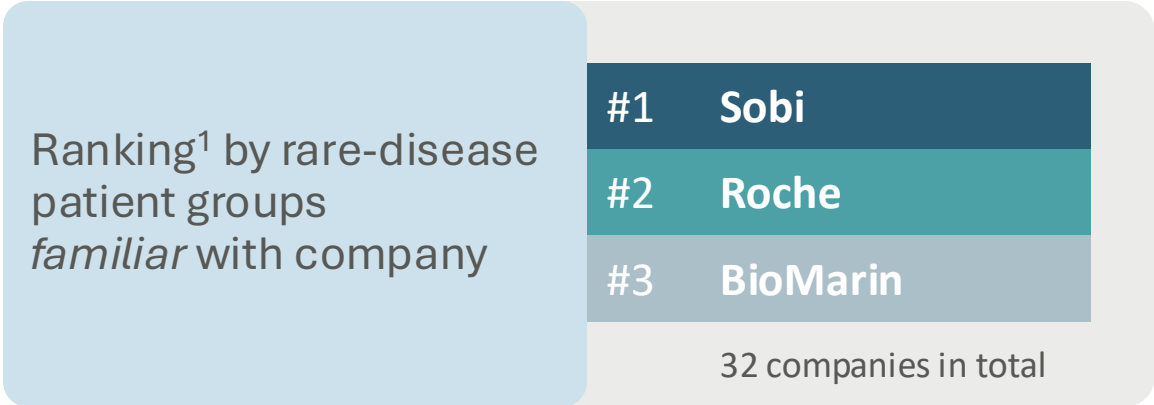


No new safety signals observed during the extension phase

sUA: serum uric acid. HD: High dose arm. SD: Standard deviation.

Kivitz, A, et al.: Nanoencapsulated Sirolimus plus Pegadricase (NASP) Demonstrates Long Term Efficacy and Safety in Patients with Uncontrolled Gout: Results from the 24-week Double-blind Extension of the Phase 3 DISSOLVE I Study. Arthritis Rheumatol. 2025; 77 (suppl 9). ACR 2025 abstract 1124

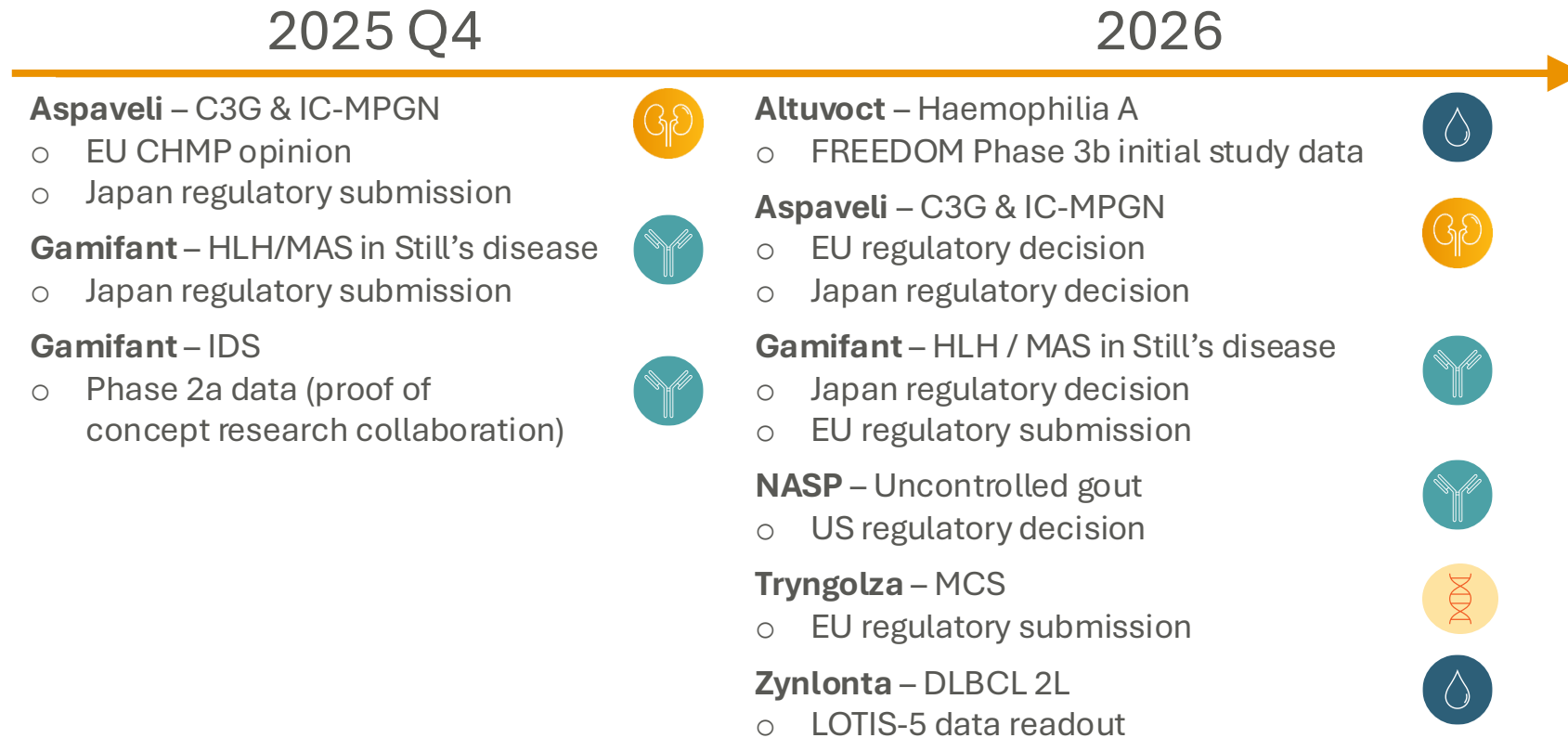
Sobi ranks #1 in reputation among patient groups



1: Overall corporate reputation. 2024
Source: PatientView – Rare Disease Edition: The corporate reputation of pharma in 2024/25

Progress to be continued in 2025-26

Anticipated pipeline news flow



C3G and IC-MPGN: Complement 3 glomerulopathy and immune-complex membranoproliferative glomerulonephritis. HLH/MAS: Haemophagocytic lymphohistiocytosis / macrophage activation syndrome. IDS: Interferon gamma driven sepsis. FCS: Familial chylomicronemia syndrome. NASP: Nanoencapsulated sirolimus plus pegadricase (formerly known as SEL-212). DLBCL: Diffuse large B-cell lymphoma.





Summary and Q&A

Guido Oelkers

Chief Executive Officer

Key takeaways for Q3 2025



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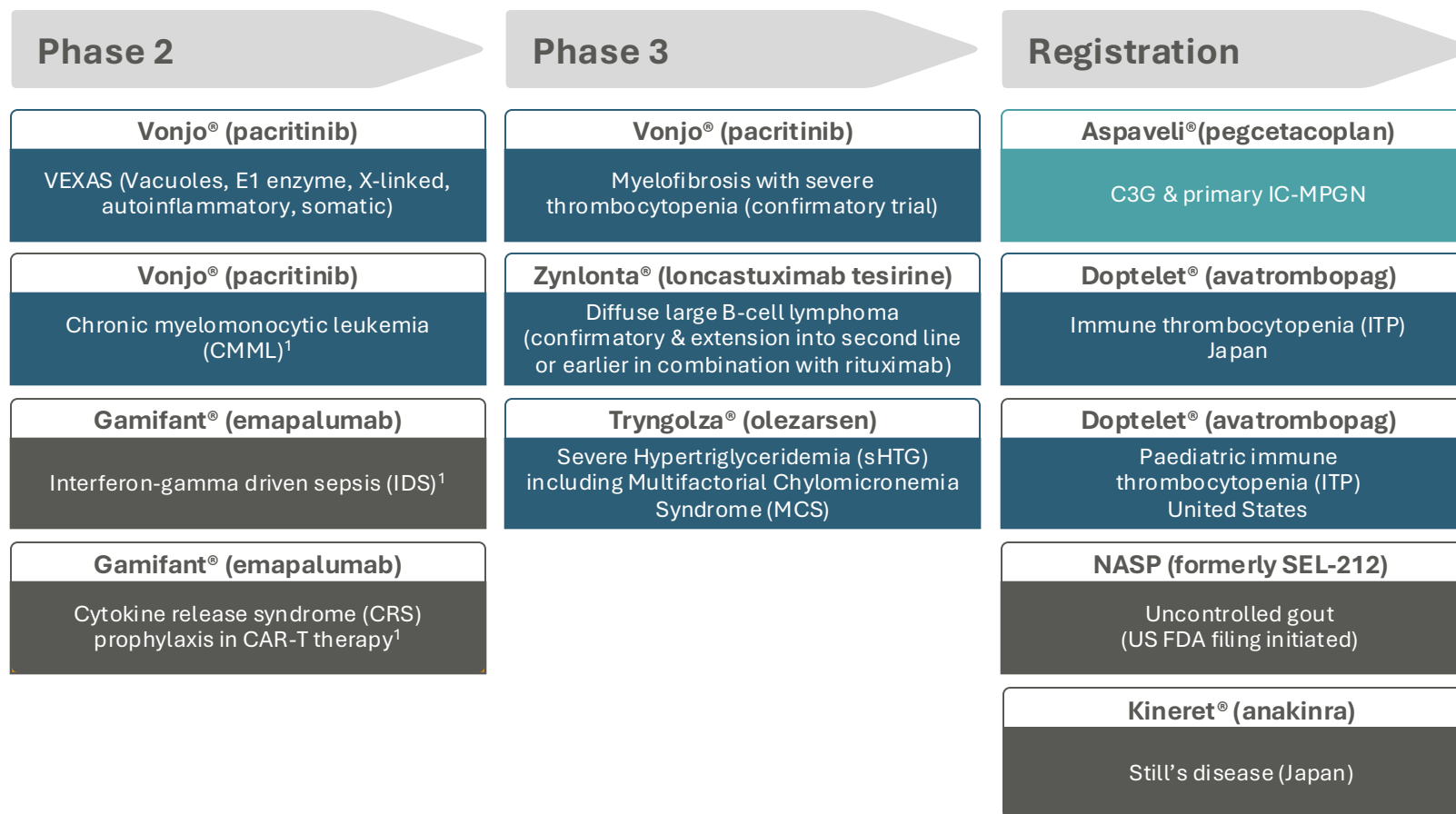
Our strong progress is undeniable – as a result we increase our guidance

Per cent growth calculated in CER

Q&A

Current Development Pipeline

Major ongoing clinical studies and medicines in registration in a major region or country



NASP: nanoencapsulated sirolimus plus pegadricase

CAR-T: chimeric antigen receptor T-cell

C3G & primary IC-MPGN: complement 3 glomerulopathy and primary immune-complex membranoproliferative glomerulonephritis

1. Proof of concept research collaboration

Haematology

Nephrology

Immunology

Appendix: Q3 2025 sustainability performance



Sobi sustainability priorities

Highlights in Q3 2025



- Awareness and patient support
 - Announced number one ranking out of 31 global pharma companies by patient groups in "The Corporate Reputation of Pharma – Rare Disease Edition 2024"
 - Participated in the 2025 edition of Nordic Rare Disease Summit together with patient groups and policy makers.
 - Launched new digital platforms to share knowledge and best practice on C3G.



Maintain commitment to patients

- Access to treatment
- Patient centricity & engagement
- Patient & product safety
- Responsible marketing & sales
- Ethical R&D



Always act responsibly

- Safe, healthy & fair working conditions
- An inclusive & diverse workplace
- Reduction of environmental & climate impact
- Reducing resource consumption
- Responsible sourcing
- Compliance & corruption prevention

Built on Sobi's 21 material sustainability matters and supporting the the 2030 Agenda, the UN Sustainable Development Goals and the Paris Agreement

Third consecutive year as member of DJSI Europe, now renamed DJ Best-in-Class Europe Index and member of the S&P Sustainability Yearbook



A photograph of a family of four (a man, a woman, and two young children) sitting on a paved surface outdoors, drawing with colorful chalk. The man is in the foreground, leaning over and drawing. The woman is behind him, also drawing. Two young children are sitting on the pavement, one of whom is drawing. The background shows a grassy field and trees under a bright sky.

Thank you

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