

# Q4 2025 results

Closing the year with significant growth and strategic progress

Conference call and webcast for analysts and investors

5 February 2026



# Forward-looking statements

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# Agenda



## **Business Update - Guido Oelkers**

Chief Executive Officer



## **R&D Pipeline - Lydia Abad-Franch**

Head of R&D and Medical Affairs, Chief Medical Officer



## **Financials - Henrik Stenqvist**

Chief Financial Officer

Summary & Q&A

# Key takeaways for Q4 2025



Continued strong performance in Q4, growth of 16% at CER – driven by 37% growth in our strategic portfolio<sup>1</sup>



Delivered double digit growth for full year with 15% growth at CER with all regions contributing and 40% adjusted EBITA margin



Addition of Arthrosi Therapeutics to strengthen gout franchise and fuel longer term growth



Received EU approval of Aspaveli in Nephrology with broad label covering both C3G and primary IC-MPGN

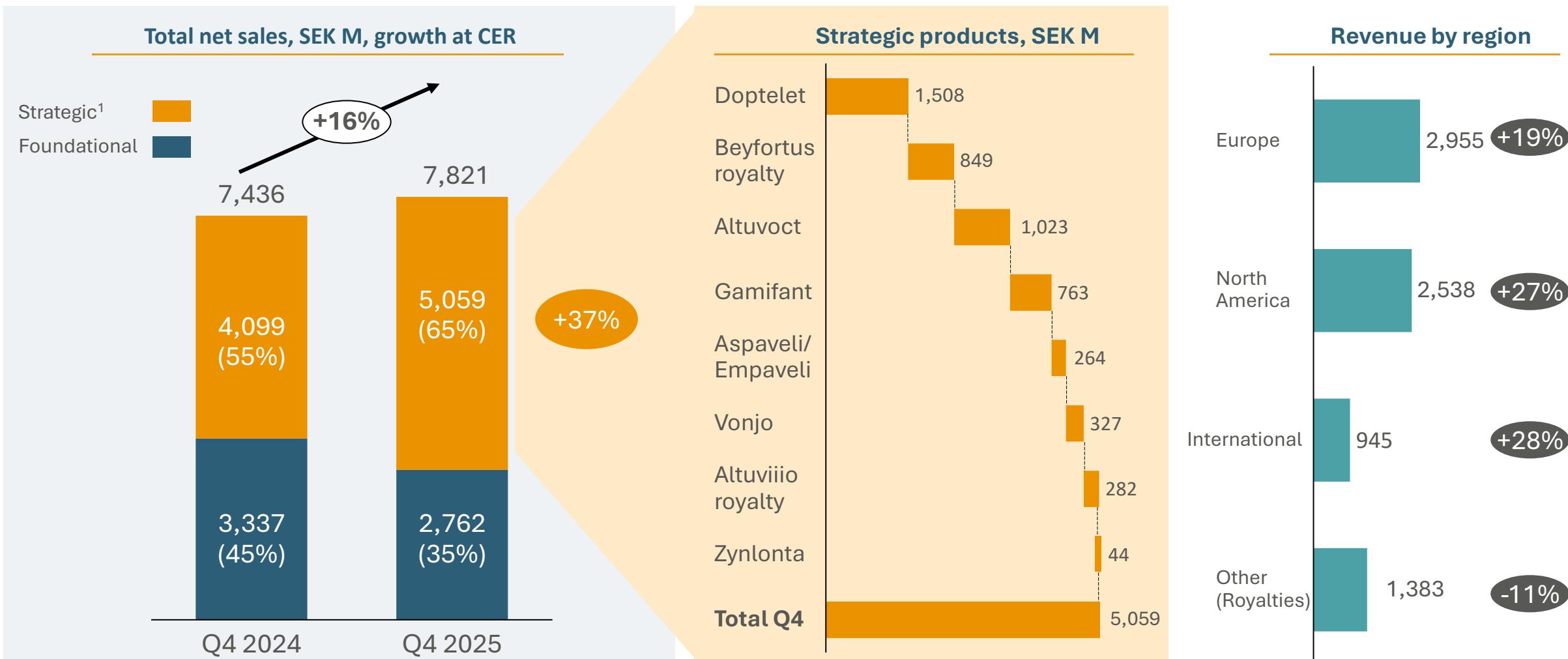


Strong momentum into 2026 and pipeline progression with Tryngolza Phase 3 data and Gamifant IDS proof of concept study progression

Per cent growth calculated in CER

<sup>1</sup>: Strategic portfolio includes Altuvocet, Aspaveli/Empaveli, Doptelet, Gamifant, Vonjo and Zynlonta and royalties from Altuviiio and Beyfortus.

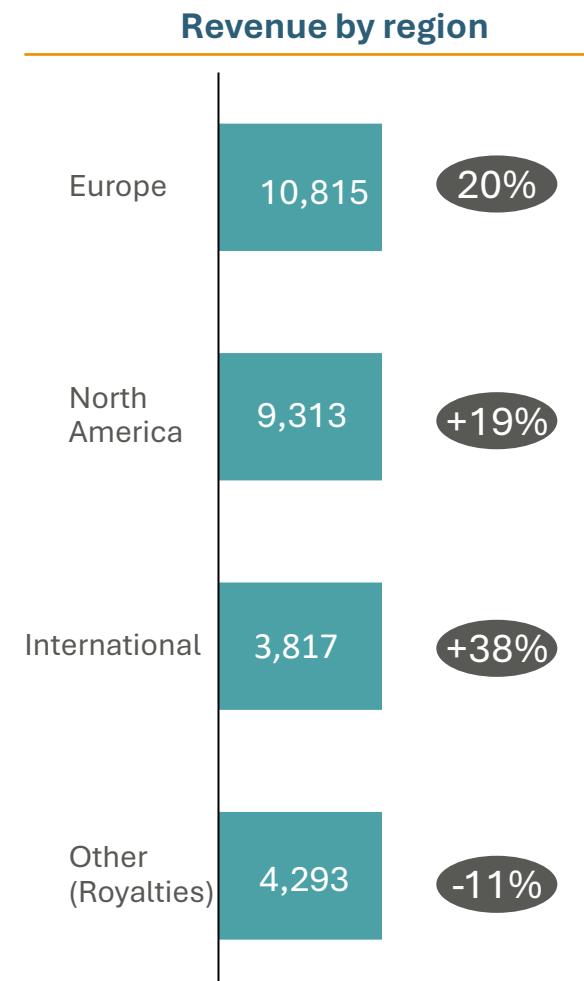
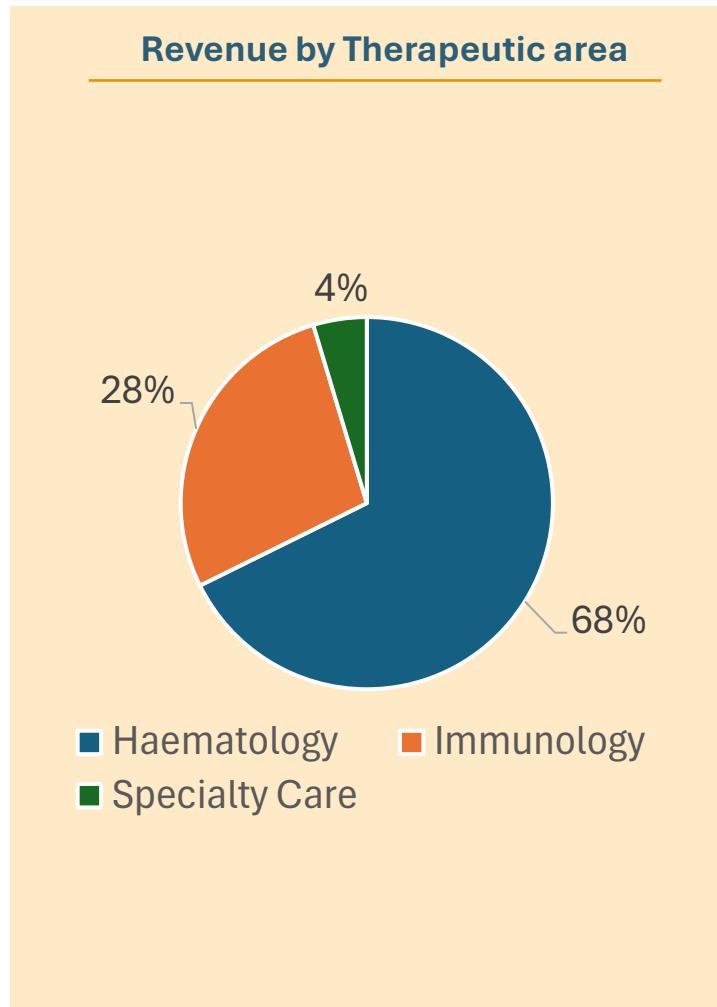
# Strong growth of 16% at CER in Q4 delivered by our portfolio and across all regions



Revenue at actual exchange rates; change at constant exchange rates (by segment and geographic area). International region previously called rest of the world. Other refers to royalty and the majority of royalties received are attributable to North America.

1: Strategic portfolio includes Altuvoc, Aspaveli/Empaveli, Doptelet, Gamifant, Vonjo and Zynlonta and royalties from Altuviiio and Beyfortus.

# Full year growth of 15% at CER delivered by strong momentum across the business and across all regions



Revenue at actual exchange rates; change at constant exchange rates (by segment and geographic area). International region previously called rest of the world. Other refers to royalty and the majority of royalties received are attributable to North America.

1: Strategic portfolio includes Altuvoc, Aspaveli/Empaveli, Doptelet, Gamifant, Vonjo and Zynlonta and royalties from Altuviiio and Beyfortus.

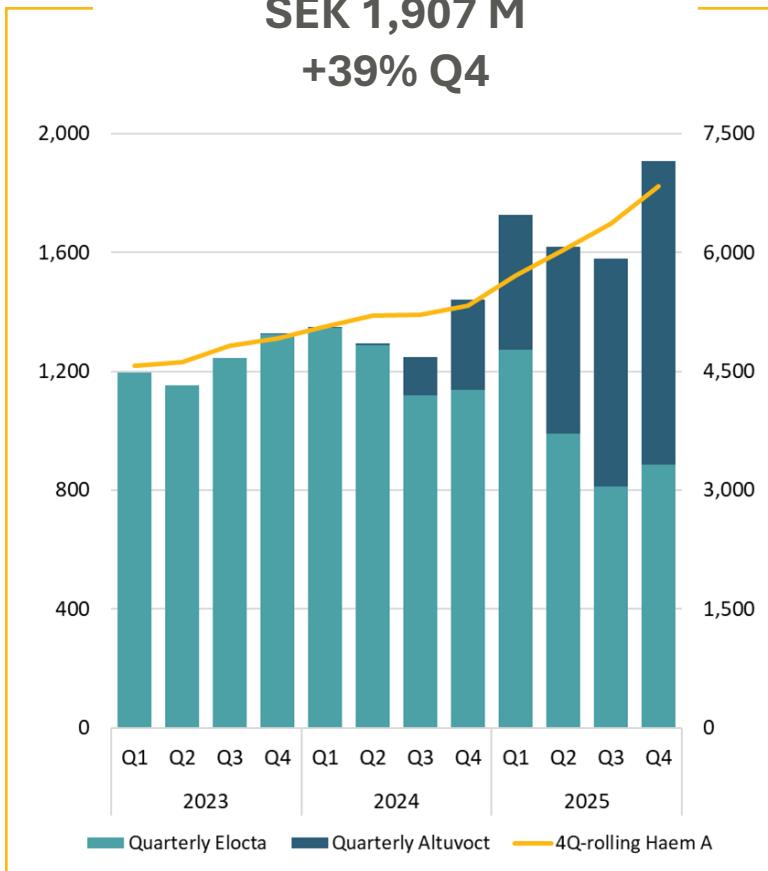
# Altuvocet: FY 2025 haemophilia A sales >SEK 6.8 B with continued growth expected



ALTUVOCET<sup>®</sup>  
efanesoctocog alfa (recombinant coagulation factor VIII,  
Fc-Von Willebrand Factor-XTEN Fusion Protein)

## Haemophilia A sales

SEK 1,907 M  
+39% Q4



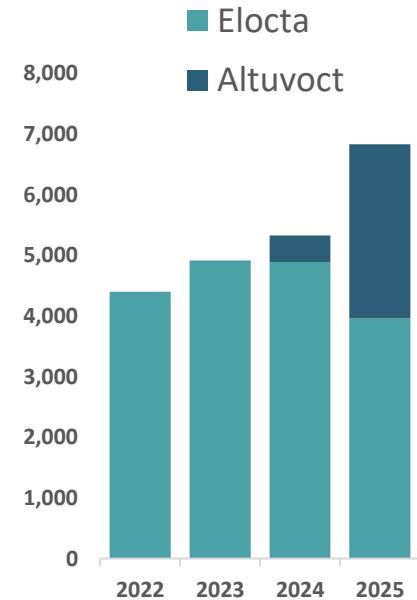
### Altuvocet: Best in class product

- Launched in 23 countries with strong momentum
- Q4 Altuvocet sales exceeding SEK 1B

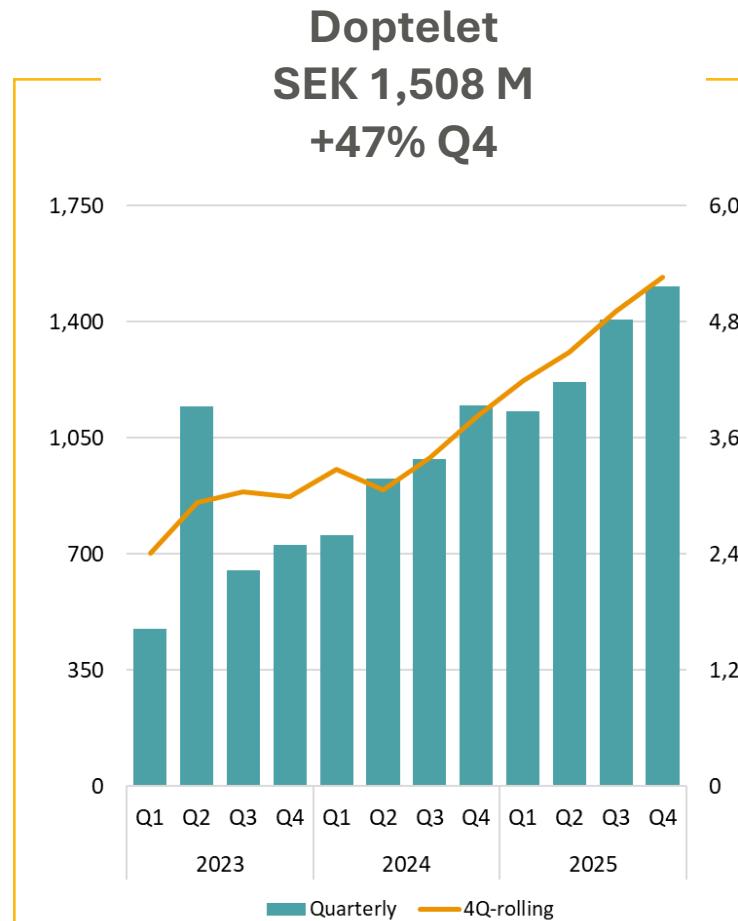
### Altuvocet launch in three waves:

- **Wave 1:** 6 countries incl. DACH – significant portion of the market potential captured
- **Wave 2:** Active rollout continues; France launched in Q4 and Italy in January 2026 – small part of market potential captured so far
- **Wave 3:** Remaining European & international markets – launches pending

### Haemophilia A annual sales



# Doptelet: Continues to deliver strong momentum, growing 47% at CER



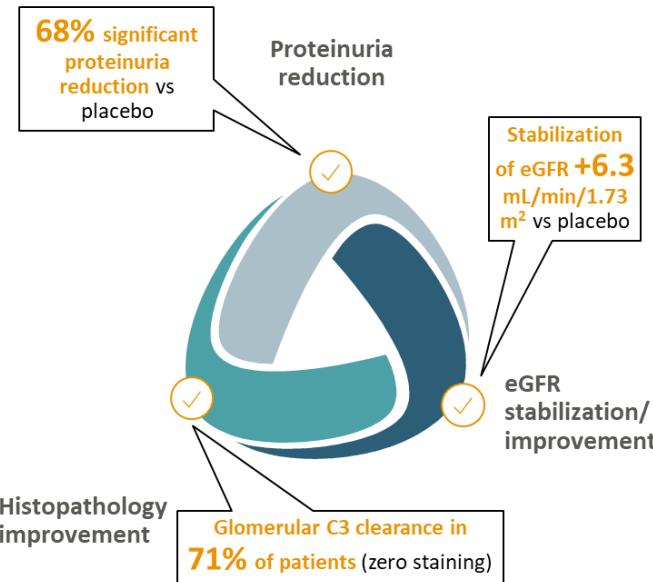
## Doptelet

- Excellent efficacy coupled with less diet restriction has made Doptelet an important choice in ITP
- The brand has evolved into a truly global franchise, with strong momentum and continued growth across all three major regions
- Expanding International launches, including Japan, South Korea, Taiwan, LATAM, Middle East and Eastern Europe - are set to significantly increase the ex-US share over time
- Japan's ITP launch shows a strong uptake, underscoring Doptelet's global potential

# Aspaveli: Launching in Germany in Q1 supported by best-in-class data for C3G and IC-MPGN



## Aspaveli has demonstrated strong efficacy in C3G & IC-MPGN<sup>1</sup>



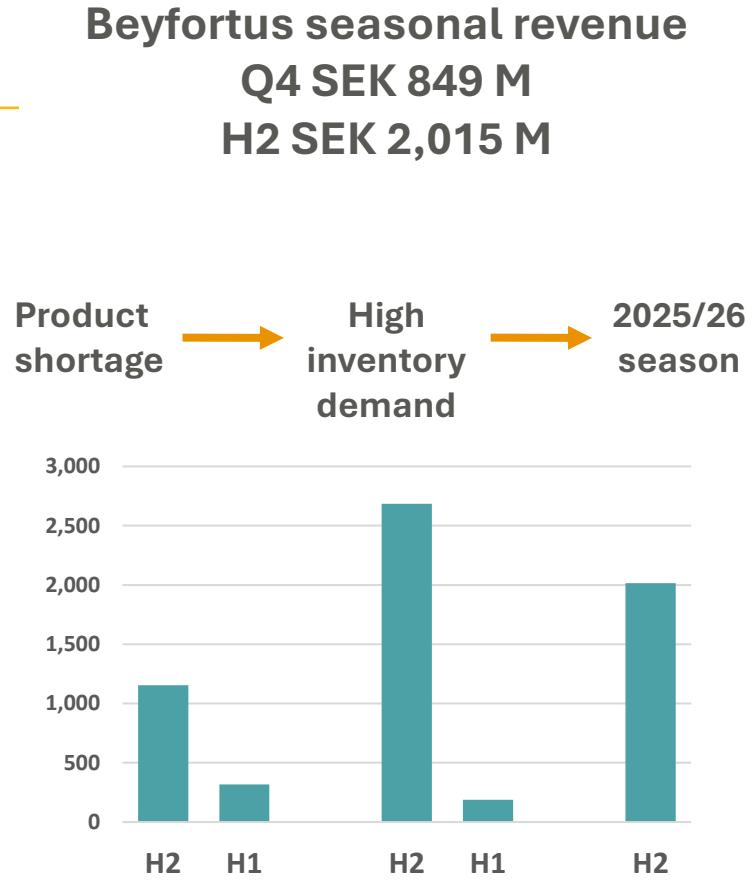
## EU approval on January 16<sup>th</sup> for both C3G & IC-MPGN

- The robust phase 3 VALIANT data were recently published in the New England Journal of Medicine
- Leading European nephrologists already recognize the value of complement inhibition for patients with C3G or IC-MPGN<sup>2</sup>

## Launch underway in Germany in Q1

- Market preparation activities are well advanced, with strong scientific exchange and growing awareness among prescribers and centers of excellence
- Launch team is fully mobilized, with all critical commercial, medical, and supply-chain workstreams ready to go
- The launch will follow a structured initiation pathway, including patient activation and vaccination steps, which are already incorporated into our rollout planning

# Beyfortus: Strong fundamentals – with season variation and inventory levels



## Fundamentals of market have not changed

- Beyfortus recommended for all newborns whose mother has not received a maternal vaccine and fully reimbursed
- Continued strong support from medical and paediatric associations across the US
- Real-world evidence across 85k treated babies showed a pooled effectiveness of 83% against RSV-related hospitalisation<sup>1</sup>

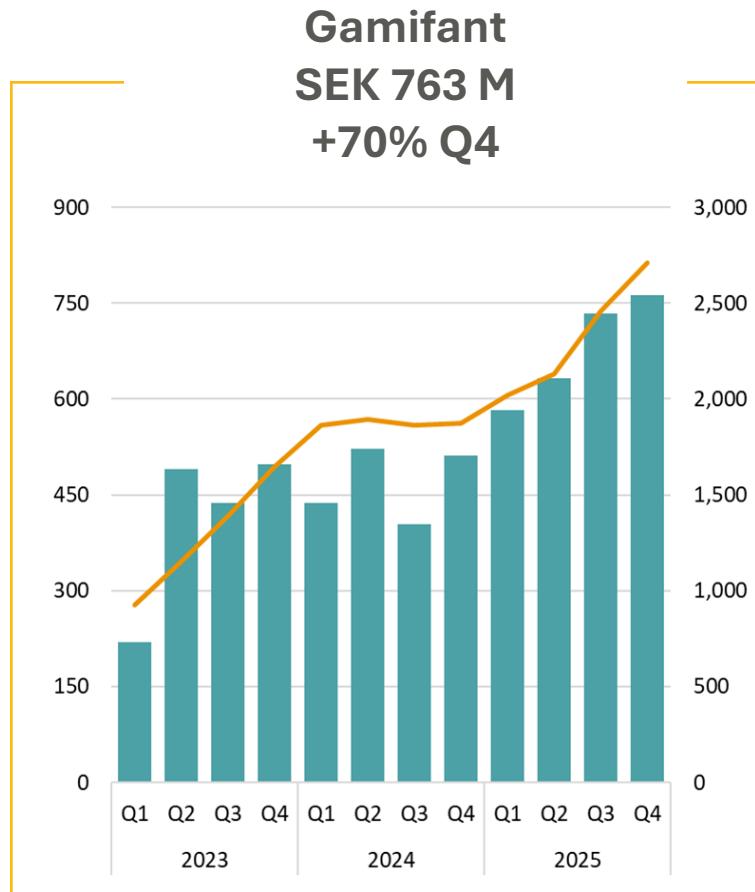
## Survey of >100 US HCPs on 2026/27 season<sup>2</sup>

- 80% of HCPs expect the number of infants treated with an RSV vaccination in the 26/27 season to meet or exceed 25/26 demand
- 90% of HCPs expect Beyfortus to remain their main product of choice

1. Sumsuzzman et al. Lancet Child Adolesc Health 2025;9: 393–403. 2. Positive RSV tests as published by CDC

2. HCP RSV Attitudes Survey 30 Jan 2026 n = 103 respondents Q12. Do you expect the number of patients aged 0–2 prescribed or recommended an infant RSV prevention product to change in the 2026–27 season versus the current season? Q22. Do you have an overall preference between Beyfortus and Enflorensia?

# Gamifant: Accelerating growth with US launch in HLH/MAS and strong momentum across indications



## MAS launch accelerating growth

- First-ever treatment for adults and children with Macrophage Activation Syndrome (MAS) in Still's disease
- Strong patient growth continues to drive demand with increased adult pHHLH activity
- Ongoing strategic focus on education in support of the MAS launch

## Continued uptake and growth in pHHLH

## EU and Japan filing completed for HLH/MAS

# A strong wave of high-value launches through 2028 driving long-term growth into the 2030s



## Timeline

2024

2025

2026

2027

2028

2029

2030



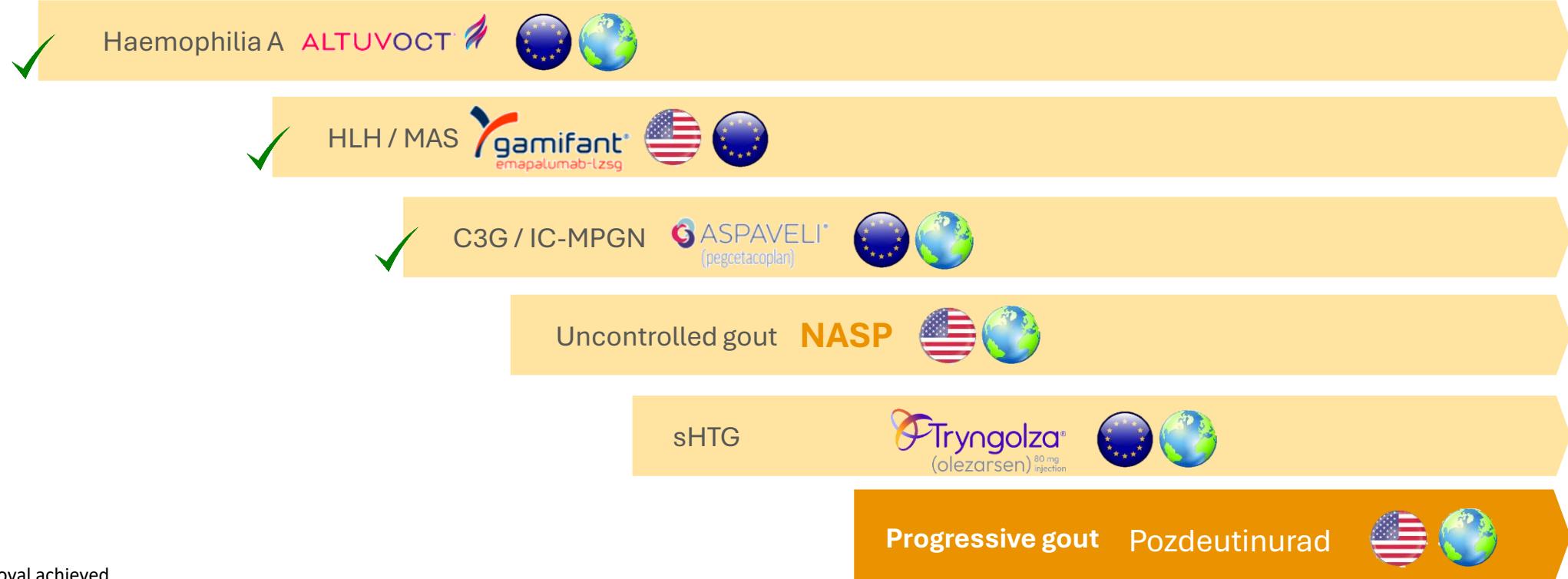
US



Europe



International



✓ US or EU market approval achieved

# Our expectations in 2026 is all about balancing “today”, “tomorrow” and “the day after tomorrow”...



## Pipeline

sHTG pre-launch  
activities for  
Tryngolza



Arthrosi deal  
closure and  
finalisation of  
Phase 3 program



Next program for  
Gamifant in IDS

Ongoing programs  
for Vonjo and  
Altuvoc

## Launches

Continued  
Altuvoc launch



Launch of Aspaveli  
in Europe



Gamifant launch  
HLH/MAS



Launch of NASP in  
US





## Q4 R&D Pipeline

**Lydia Abad-Franch**

*Head of R&D and Chief Medical Officer*

# Continued pipeline progress in Q4 2025



## Aspaveli

**C3G & primary IC-MPGN**  
EU approval

**C3G & primary IC-MPGN**  
Japan submission

**C3G & primary IC-MPGN**  
Pivotal VALIANT data published in NEJM



## Gamifant

**HLH / MAS in Still's disease**  
Japan submission

**HLH / MAS in Still's disease**  
EU submission

**IDS**  
Phase 2a data



## Tryngolza

**Severe hypertriglyceridemia (sHTG)**  
Pivotal CORE and CORE 2 data published in NEJM

**C3G and IC-MPGN:** Complement 3 glomerulopathy and immune-complex membranoproliferative glomerulonephritis. **TA-TMA:** Transplant-associated Thrombotic Microangiopathy. **HLH/MAS:** Haemophagocytic lymphohistiocytosis / macrophage activation syndrome. **NASP:** Nanoencapsulated sirolimus plus pegadricase (formerly known as SEL-212). **VEXAS:** Vacuoles E1 Ub activating enzyme X-linked Auto-inflammatory disease with Somatic mutations.



# Aspaveli in C3G and primary IC-MPGN takes major steps towards global launch

## Rapid progress in Q4

Approved for C3G & primary IC-MPGN in

- EU\*
- Australia
- Brazil\*
- Saudi Arabia
- South Korea
- Switzerland

Submitted in Japan, UK, Canada and further ongoing global submissions



VALIANT 26w primary data published in New England Journal of Medicine<sup>1</sup>

## Global launch in 2026



**Phase 4 in preparation**

**Further long-term data to be published**

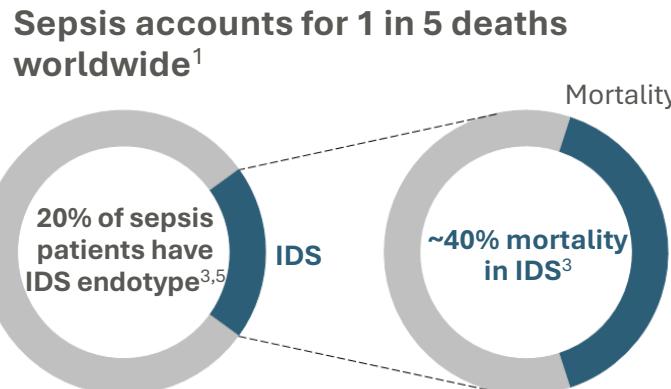
\*Approval in January 2026

1. Fadi Fakhouri et al.: Trial of Pegcetacoplan in C3 Glomerulopathy and Immune-Complex MPGN. N Engl J Med 2025;393:2210-2220, DOI: [10.1056/NEJMoa2501510](https://doi.org/10.1056/NEJMoa2501510)

# Gamifant: Significant new potential opportunity in sepsis



## High unmet medical need in new sepsis endotype - *interferon-gamma driven sepsis (IDS)*



- Sepsis costs US healthcare ~\$60B / year<sup>2</sup>
- ~300k IDS cases in US per year<sup>2</sup>

IDS: Interferon-gamma driven sepsis.

1. Global Sepsis Alliance: [The 2030 Global Agenda for Sepsis](#)

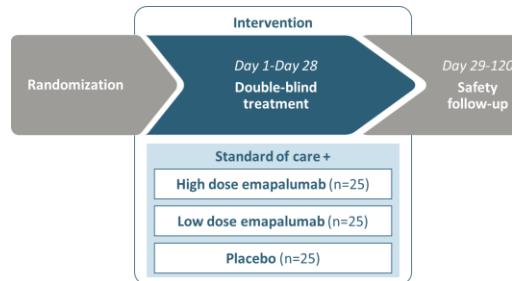
2. CDC: Sepsis Program Activities in Acute Care Hospitals – National Healthcare Safety Network, United States, 2022, [MMWR, August 25, 2023 / 72\(34\):907-911](#)

3. Giamarellos-Bourboulis, Evangelos J. et al.: [Interferon-gamma driven elevation of CXCL9: a new sepsis endotype independently associated with mortality](#), eBioMedicine, Volume 109, 105414

4. Konstantinidou, Ourania et al.: [EMapalumaB treatment for Anticipated Clinical benefit in sepsis driven by the interferon-gamma Endotype \(the EMBRACE trial\)](#), ISICEM 2025; Abstract number A173; Poster number P249

5. IDS patients with a low human leukocyte antigen DR (HLA-DR) expression on monocytes characteristic of immunoparalysis will not be included into the EMBRACE study

## EMBRACE<sup>4</sup> – exploratory phase 2 study in IFNy driven sepsis



### Research collaboration

Hellenic Institute for the Study of Sepsis (HISS),  
Prof. Giamarellos-Bourboulis

**Primary endpoint:** Change of daily sequential organ failure assessment (SOFA) score until end-of-treatment (EOT)

**Secondary endpoints** includes 28-day mortality

## Gamifant to be moved into further development for the potential treatment of IDS

- Topline data support proof of concept with observed improvement in
  - Organ dysfunction (primary endpoint\*)
  - Survival
- Sobi and HISS will advance emapalumab in IDS and discuss the next clinical development steps with regulatory authorities
- Data from the EMBRACE study will be published at an upcoming medical conference.

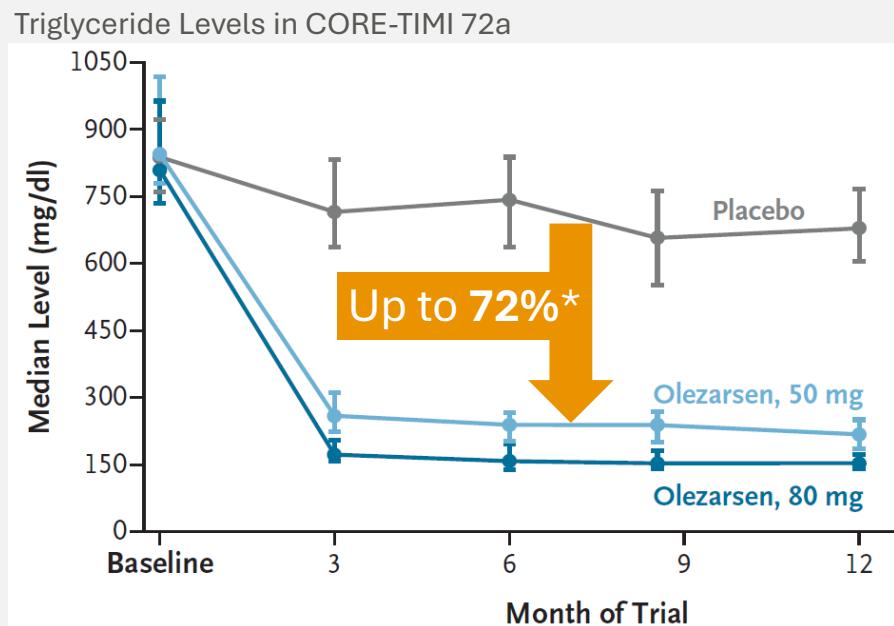
\*Phase 2a proof on concept study (n=75) was not formally powered to demonstrate statistical significance

# Olezarsen: Strong phase 3 data paves way for European submission in H1/2026 for sHTG $\geq 880$ mg/dL



The NEW ENGLAND  
JOURNAL of MEDICINE

Placebo-adjusted triglyceride-lowering  
approximately double what is currently achievable  
for patients with sHTG<sup>1</sup>



85% reduction of acute pancreatitis  
events in sHTG<sup>2,3</sup>

First and only investigational treatment to significantly  
reduce acute pancreatitis events in people with sHTG

Analysis Cohort	Placebo (n=356)	Olezarsen (n=705)	Treatment Effect	
	Pancreatitis Subjects / Events	Mean RR (95% CI)	P-Value	
Overall treatment population <sup>3</sup>	17 / 22	5 / 7	0.15 (0.05, 0.40)	<0.001
TG $\geq 880$ mg/dL + prior pancreatitis	14 / 19	4 / 6	0.17 (0.06, 0.47)	<0.001

\*Primary endpoint: Percent change from baseline in fasting triglycerides compared to placebo

TG: triglycerides. sHTG: Severe Hypertriglyceridemia. Values plotted are median (95% CI). Differences are placebo-adjusted least squares mean change in TG levels.

References: 1: Marston, N et al.: Olezarsen for Managing Severe Hypertriglyceridemia and Pancreatitis Risk, NEJM 2025, DOI: 10.1056/NEJMoa2512761. 2: Marston, N.: Olezarsen in Patients with Severe Hypertriglyceridemia: 18 Primary Results of CORE-TIMI 72a & CORE2-TIMI 72b, AHA Scientific Sessions 2025. 3: Acute Pancreatitis (AP) incidence in prespecified subgroup with TGs  $\geq 880$  mg/dL + Prior AP (N=141) Pooled analysis CORE-TIMI 72a and CORE2-TIMI 72b



# Progress to be continued in 2026



## Anticipated pipeline news flow

### 2026 H1

**NASP** – Uncontrolled gout  
o US regulatory decision



**Tryngolza** – sHTG  $\geq 880$  mg/dL  
o EU submission



**Zynlonta** – DLBCL 2L  
o LOTIS-5 data readout

### 2026 H2

**Altuvocet** – Haemophilia A  
o FREEDOM Phase 3b initial study data



**Aspaveli** – C3G & primary IC-MPGN  
o Japan regulatory decision



**Gamifant** – HLH / MAS in Still's disease  
o Japan regulatory decision  
o EU CHMP opinion



C3G and pIC-MPGN: Complement 3 glomerulopathy and primary immune-complex membranoproliferative glomerulonephritis. HLH/MAS: Haemophagocytic lymphohistiocytosis / macrophage activation syndrome. IDS: Interferon gamma driven sepsis. FCS: Familial chylomicronemia syndrome. NASP: Nanoencapsulated sirolimus plus pegadricase (formerly known as SEL-212). DLBCL: Diffuse large B-cell lymphoma.



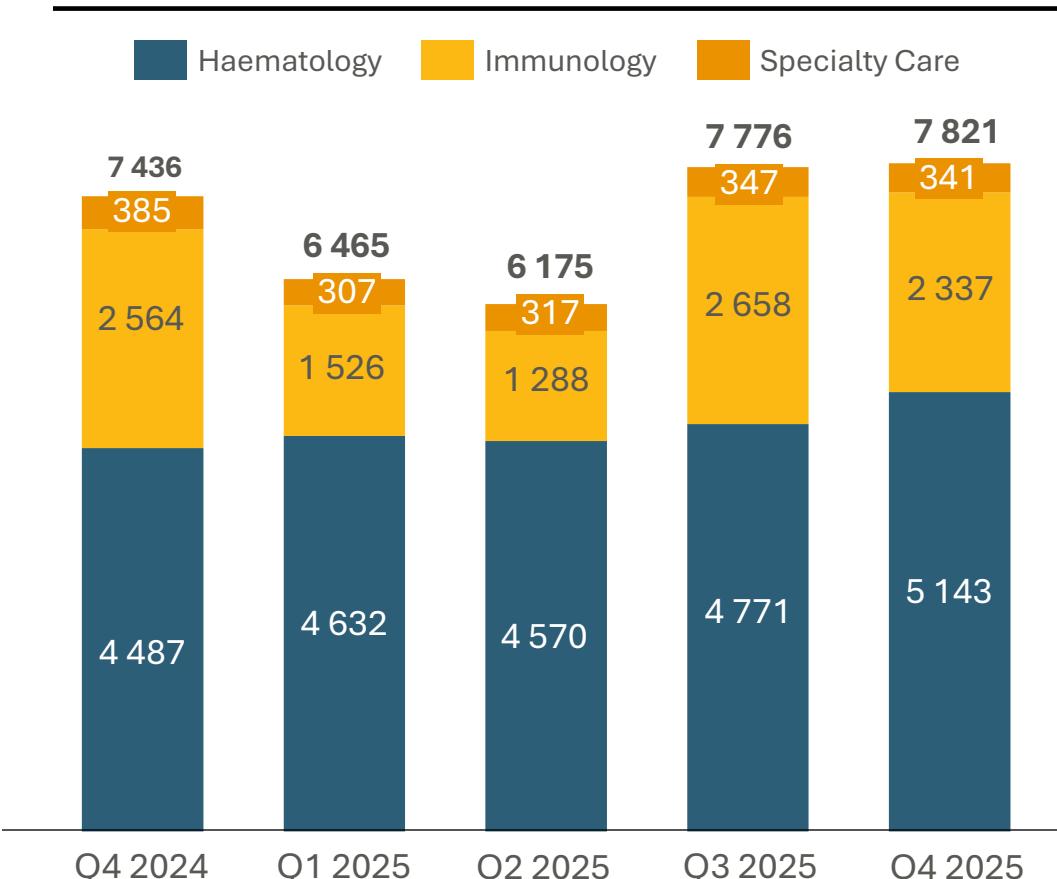
## Q4 Financials

**Henrik Stenqvist**  
*Chief Financial Officer*

# Q4 2025 Revenue and profit & loss



## Total revenue (SEK M)



Absolute amounts in SEK million (except EPS) and at actual exchange rates; change at actual exchange rates (statutory view).

Amounts in SEK M	Q4 2025	Q4 2024	Change	Full-year 2025
Total revenue	<b>7,821</b>	7,436	5%	<b>28,238</b>
Adjusted Gross profit <sup>1,2</sup>	<b>6,307</b>	5,821	6%	<b>22,270</b>
Adjusted Gross margin <sup>1,2</sup>	<b>81%</b>	78%		<b>79%</b>
EBITA <sup>1</sup>	<b>3,075</b>	2,572	20%	<b>10,817</b>
Adjusted EBITA <sup>1,2</sup>	<b>3,217</b>	2,557	26%	<b>11,341</b>
EBITA margin <sup>1</sup>	<b>39%</b>	35%		<b>38%</b>
Adjusted EBITA margin <sup>1,2</sup>	<b>41%</b>	34%		<b>40%</b>
Profit for the period	<b>1,862</b>	1,391	34%	<b>476</b>
EPS, before dilution, SEK	<b>5.39</b>	4.07	32%	<b>1.39</b>
Adjusted EPS, before dilution, SEK <sup>1,2</sup>	<b>5.70</b>	4.03	42%	<b>16.95</b>
Operating cash flow	<b>2,981</b>	1,797	66%	<b>8,565</b>
Net debt	<b>10,081</b>	15,194		<b>10,081</b>

1. Alternative Performance Measures (APM); see the report for further information

2. Items affecting comparability (IAC); see the report for further information

# Delivering profitable growth in 2025



## Revenue growth<sup>1</sup>

+15%

Growth across regions driven by Altuvocet, Doptelet and Gamifant

**2025 guidance**  
**Low double-digit percentage<sup>1</sup>**



## Gross margin<sup>2</sup>

+0.8pp

Driven by product and country mix

## OPEX<sup>1</sup>

+8%  
SG&A

-3%  
R&D

SG&A: increased SG&A costs for Altuvocet, Gamifant, NASP and Aspaveli offset by cost control initiatives  
R&D: completion of NASP related programs and cost control initiatives

## Adjusted EBITA Margin<sup>2</sup>

40%

Reflecting strong revenue growth, operating leverage and cost initiatives

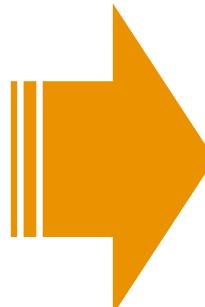
**2025 guidance**  
**mid-to-high 30s percentage of revenue**



## Key drivers for 2026 outlook

- Progress with commercial portfolio and continued Altuvocet launch
- Critical investments in 2026 for future revenue growth:
  - SG&A investment in Aspaveli in Nephrology and NASP in Gout
  - Tryngolza filing and pre-launch activities
  - Incorporating Arthrosi
  - Gamifant in IDS clinical program
- Balanced by re-allocation of resources towards new investments and rigorous cost control
- Beyfortus royalty

## 2026 Outlook



### Revenue

**Anticipated to grow by a low double-digit percentage at CER**

### Adjusted EBITA margin

**Anticipated to be in the mid 30s percentage of revenue**



## Summary and Q&A

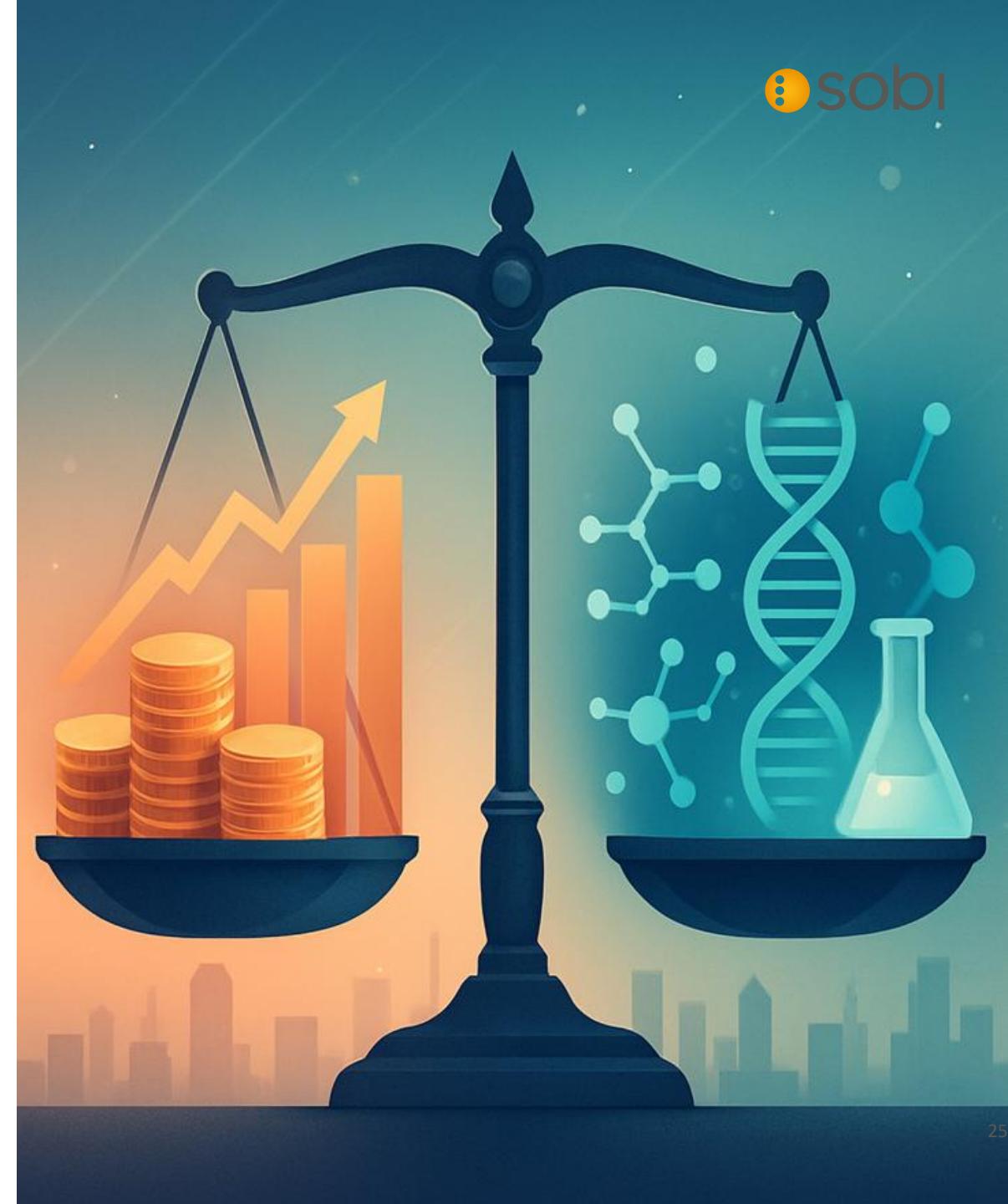
**Guido Oelkers**

*Chief Executive Officer*

# Sobi CMD 2026

**Stockholm and Webcast live**  
**February 18<sup>th</sup> 13:00-16:00 CET**

Pre-registration available at [Sobi.com](https://Sobi.com)

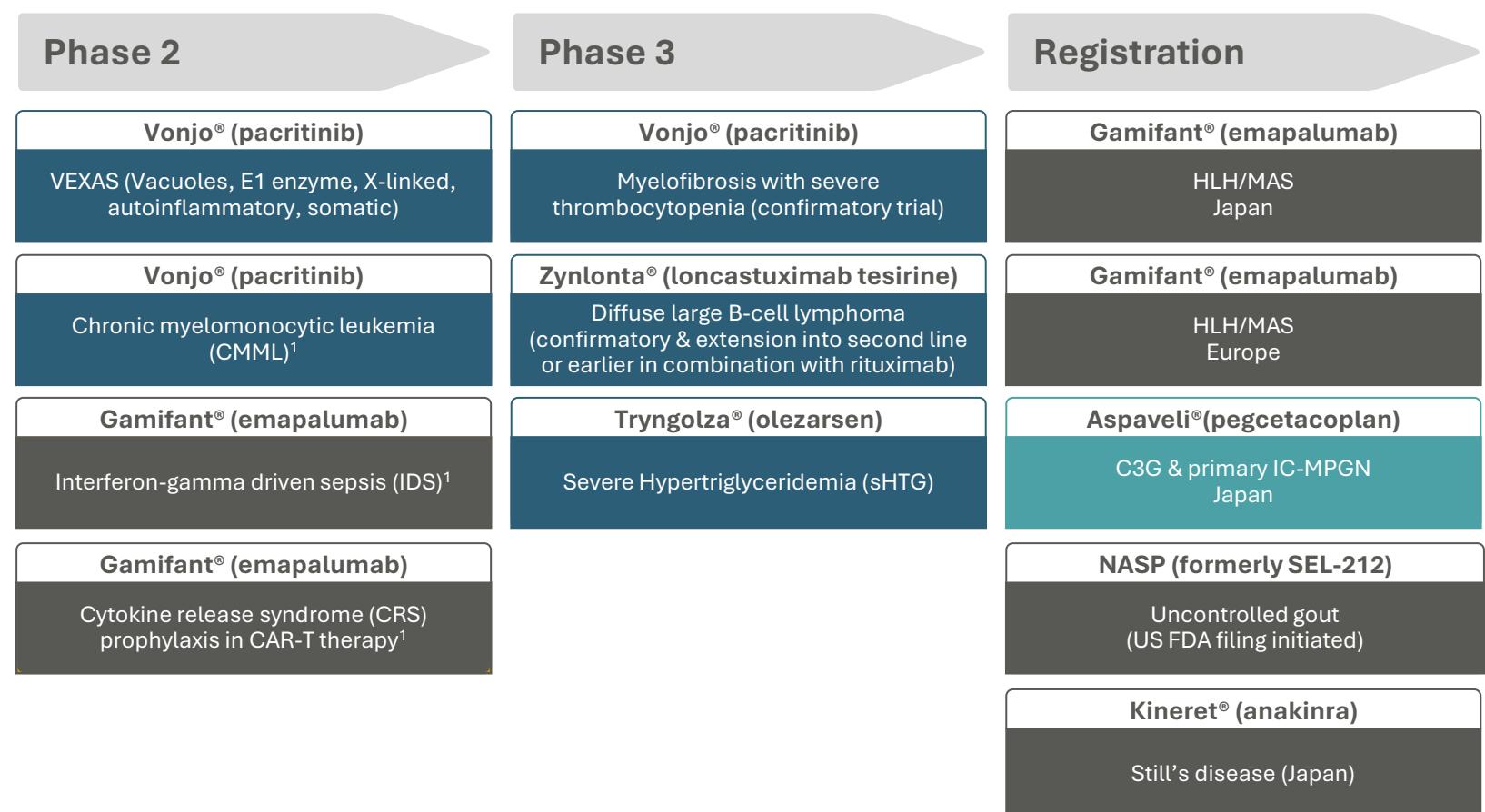


# Q&A



# Current Development Pipeline

Major ongoing clinical studies and medicines in registration in a major region or country



**NASP:** nanoencapsulated sirolimus plus pegadricase

**CAR-T:** chimeric antigen receptor T-cell

**C3G & primary IC-MPGN:** complement 3 glomerulopathy and primary immune-complex membranoproliferative glomerulonephritis

**1.** Proof of concept research collaboration

Haematology

Nephrology

Immunology

# Appendix: Q4 2025 sustainability performance



## Highlights in Q4 2025



- Awareness and patient support
  - First-ever Unite4Rare Global Council, bringing together key representatives from global patient organisations and Sobi senior leaders.



### Maintain commitment to patients

- Access to treatment
- Patient centricity and engagement
- Patient and product safety
- Responsible marketing and sales
- Ethical R&D

Built on Sobi's 21 material sustainability matters and supporting the 2030 Agenda, the UN Sustainable Development Goals and the Paris Agreement



### Always act responsibly

- Safe and healthy working conditions
- A fair and inclusive workplace
- Reduction of environmental and climate impact
- Reducing resource consumption
- Responsible sourcing
- Compliance and corruption prevention

## Highlights in Q4 2025



- Caring for employees
  - Strong results in annual global Employee engagement survey, above industry benchmark.
  - Celebration of global diversity awareness month, showcasing Sobi's Employee Resource Group activities, from women's health to veterans.
- Compliance and anti-corruption
  - Highlighted company culture of integrity and compliance during Sobi annual global Compliance week

Third consecutive year as member of DJSI Europe, now renamed DJ Best-in-Class Europe Index and member of the S&P Sustainability Yearbook





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