

Sobi™ to acquire Synagis® US rights from AstraZeneca

- Creates a platform for global growth

Investor Presentation | 13 November 2018

Forward looking statements

In order to utilise the 'Safe Harbor' provisions of the United States Private Securities Litigation Reform Act of 1995, Swedish Orphan Biovitrum AB (publ) is providing the following cautionary statement. This presentation contains forward-looking statements, including statements regarding the potential benefits that may be derived from the acquisition of Synagis and the rights to MEDI8897, plans and expected timing with respect to the potential approval of MEDI8897 in the US, as well as potential future sales of Synagis and MEDI8897. These forward-looking statements are based on management expectations and assumptions as of the date of this presentation, and actual results may differ materially from those in these forward-looking statements as a result of various factors. Forward-looking statements speak only as of the date of this presentation and Sobi does not undertake any obligation to update or revise these statements, except as may be required by law or regulation.

AGENDA

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Transaction overview

Disease and product overview

Strategic rationale

Summary

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Sobi's vision is to become global leaders in rare diseases



- **Further internationalisation**
and commercialisation of Haemophilia

- **Build Specialty Care**
as the preferred partner

- **Strengthen position**
in the US and EMENAR

- **Build pipeline**
and self-sustained R&D

Vision

To be recognised as a global leader in providing innovative treatments that transform lives for individuals with rare diseases

Strong growth over the past years

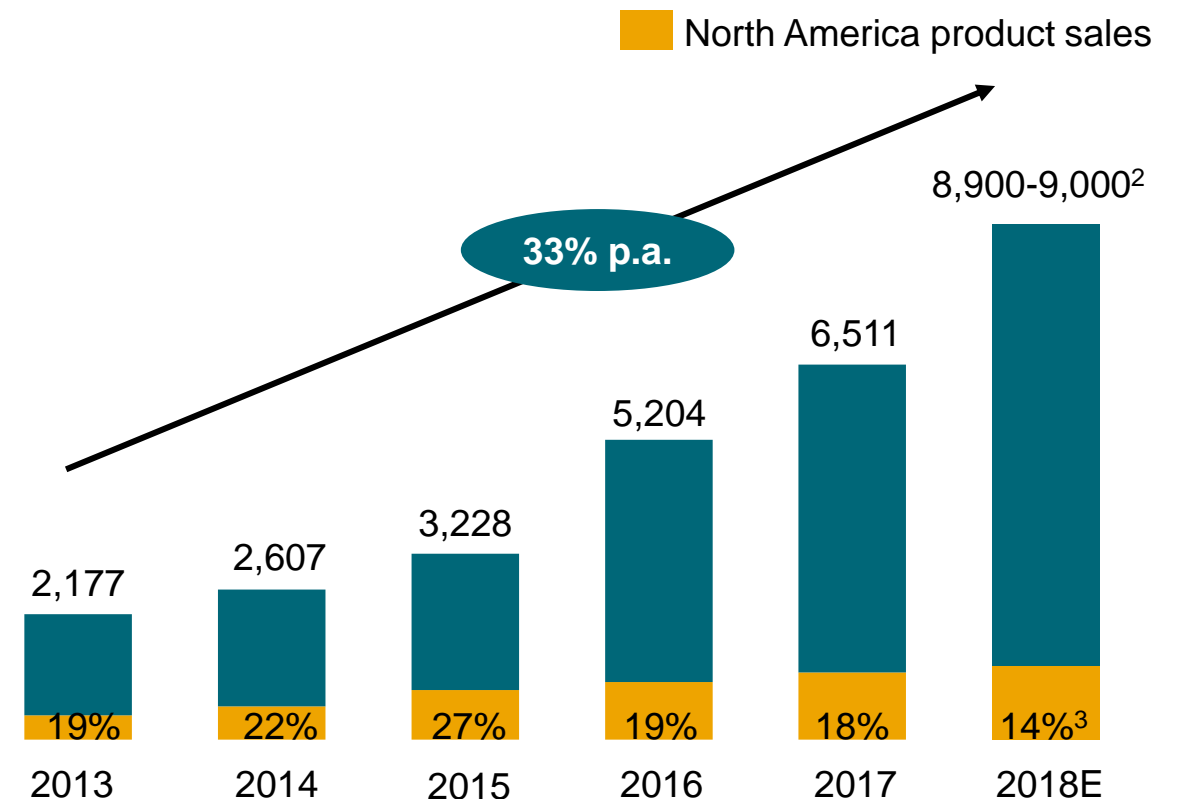
Main growth drivers

- Extremely successful Haemophilia launch
- Kineret strong double-digit growth

Growth opportunities

- Further growth opportunities in Haemophilia and penetration and internationalisation
- Increase US market presence and footprint
- Broaden Specialty Care portfolio in areas of expertise

Sobi revenue¹
SEK M



1. Sobi Annual Reports 2013–2017
2. Revised outlook published on 31 October 2018
3. Estimated

Components of the transaction



MEDI8897

- Perpetual rights to Synagis® (palivizumab) in the US
- Synagis, the only approved respiratory syncytial virus (RSV) prophylaxis for high-risk infants
- Access to a proven US commercial infrastructure
- Right to participate in 50 per cent of the future earnings of the candidate drug MEDI8897 in the US
- MEDI8897 is a follow-on candidate to Synagis and a monoclonal antibody (mAb) being investigated for the prevention of lower respiratory tract infection (LRTI) caused by RSV in a larger patient population

The main theses of the transaction

Longitudinal earnings stream

Build a business on the combination of a unique biologic with access to the 50% of earnings of a follow on compound in a much broader patient population

Synagis connects with Sobi's DNA

Synagis is a product that connects with our DNA, meaning focus on rare conditions and expertise in the paediatric field

Access to talent pool to build US platform

Double our commercial footprint in the US – allowing Sobi to expand its presence beyond Synagis

The transaction will support three areas of our strategy



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Overview of transaction terms

Upfront

USD 1,500 M (SEK 13.6 B)

Financing of upfront consideration

- USD 1,000 M (SEK 9.1 B) in cash; Fully committed credit facilities in place
- 24.2 million newly issued Sobi shares corresponding to a value of USD 500 M (SEK 4.5 B)
- Implied AstraZeneca ownership of 8.1 per cent

Deferred & Milestones



Synagis

- Up to USD 470 M (SEK 4.3 B) in sales-related milestones for Synagis, starting from 2026 and linked to enhanced long term performance

MEDI8897

- Deferred payments of USD 20 M (SEK 181 M) per year from 2019-21
- USD 175 M (SEK 1.6 B) milestone upon BLA submission to FDA
- Potential net payments of approx. USD 110 M (SEK 1 B) on achievement of other MEDI8897 profit and development milestones, expected from 2023

Pro forma financial impact

	 Key Financials FY2018E (SEK)		 Key Financials LTM 30 June 2018 (SEK)		Combined Pro forma
Revenues	8.95 billion¹	+	2.4 billion²		11.4 billion
EBITA³ Margin	38-39%¹		>60%		>40%

Enhances financial capacity

1. Revised outlook published on 31 October 2018. EBITA expected in the range of SEK 8.9-9.0 M.
2. Based on Synagis US LTM 30 June 2018 revenues reported by AstraZeneca, converted at a USD/SEK FX of 9.05
3. Financial measure not defined according to IFRS (alternative performance measure). EBITA is earnings before interest, tax and amortisation

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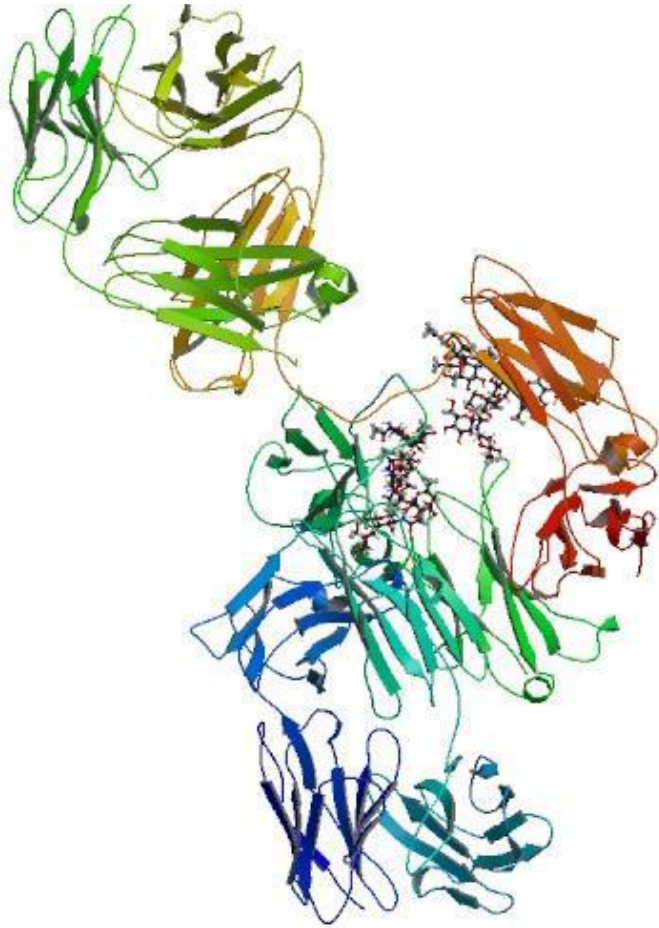
Summary

RSV infection may be associated with significant morbidity



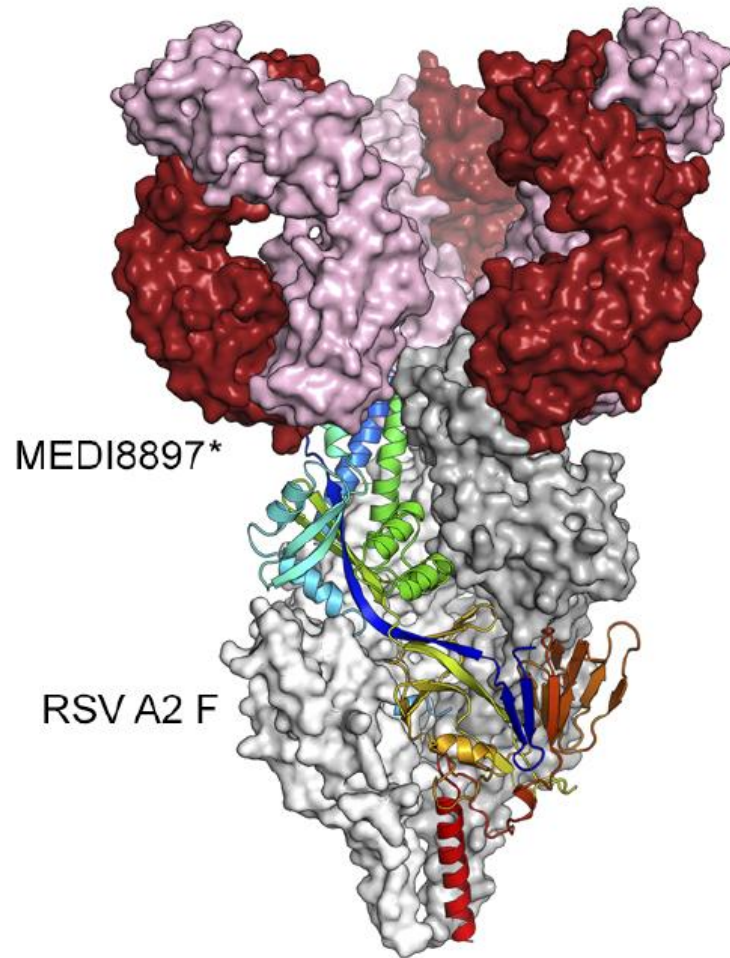
- Respiratory syncytial virus (RSV) is a major cause of respiratory illness in young children
- Almost all children have been infected by 4 years of age
- Symptoms may be like common cold and can develop into bronchiolitis and pneumonia
- Severe disease in children most often occurs in premature children and/or children with cardiopulmonary disease
- ~57k hospitalisations each year in under 5 year-olds with associated morbidity
- For the care of high-risk infants, prevention is critical

Synagis® (palivizumab) is the only therapy approved for the prevention of serious RSV disease in high-risk infants



- Recombinant humanised monoclonal ab that provides protection against RSV
- Well established safety and efficacy profile
- Indicated for prevention of serious lower respiratory tract disease caused by RSV in infants and young children at high-risk for severe RSV disease
- Clinical studies have shown reduced risk of RSV-related hospitalisations in high-risk infants (pre-mature, and/or cardiopulmonary disease)

MEDI8897 is an extended half-life anti-RSV F monoclonal antibody



- Human antibody against RSV with greater potency than palivizumab in *in vitro* and pre-clinical models
- Engineered to have an extended half-life thereby potentially enabling a single dose to cover an RSV season
- Received Fast Track Designation from the US FDA in 2015
- MEDI8897 is currently in an ongoing Phase IIb study
- The current development plan includes initiation of a Phase III trial in healthy full-term and late pre-term infants

Zhu et al., Sci. Transl. Med. 9 (2017)

Domachowske et al Pediatr Infect Dis J 2018;37:886-892

AstraZeneca Q3. November 2018. https://www.astrazeneca.com/content/dam/az/PDF/2018/Q3/Year-To-Date_and_Q3_2018_Results_announcement.pdf

MEDI8897 is being developed in partnership between AstraZeneca and Sanofi Pasteur

Swedish Orphan Biovitrum AB (Publ) (Sobi™)

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**Diversify Sobi's
revenue base
into Immunology**

**Accelerate build
up of Sobi's US
commercialisation
platform**

**Enhance
financial
capacity**

Diversify revenue base in Specialty Care – Immunology

Haemophilia



Specialty Care

Immunology



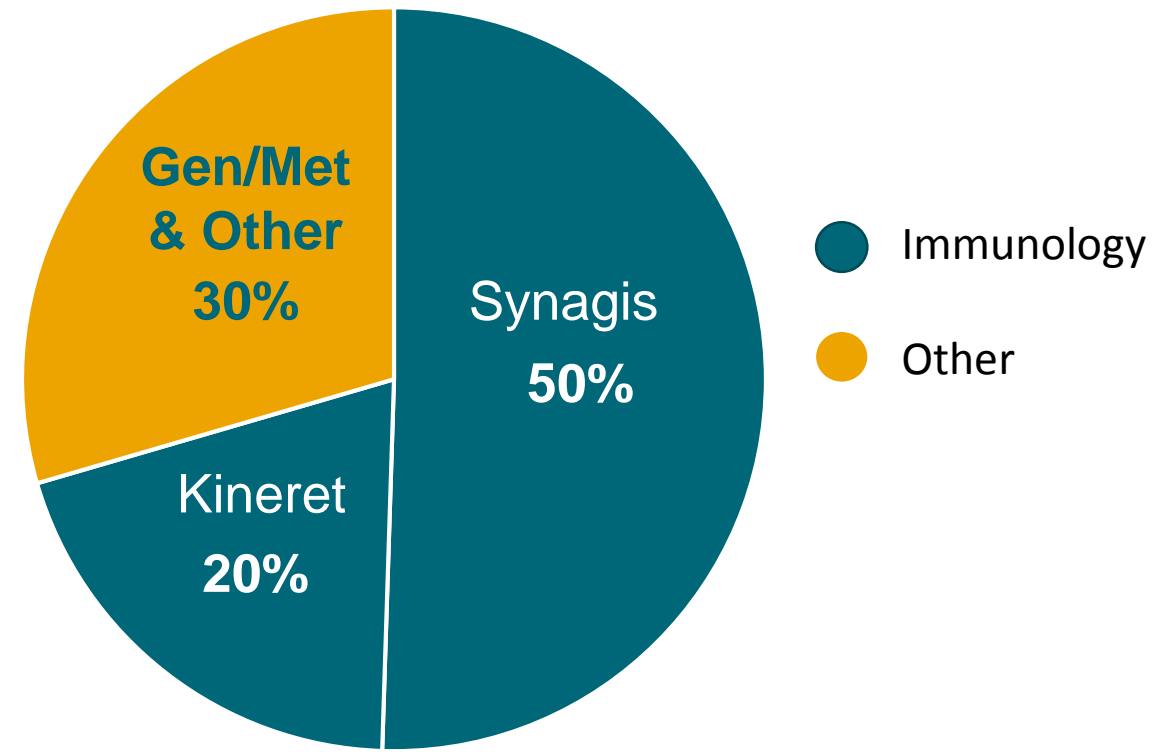
Gen/Met & Other



Diversify Sobi's revenue base into Immunology

- Provides further diversification into immunology
- Adds important new product with an orphan-like paediatric patient population with a high unmet medical need
- Commercial platform enables future new launches

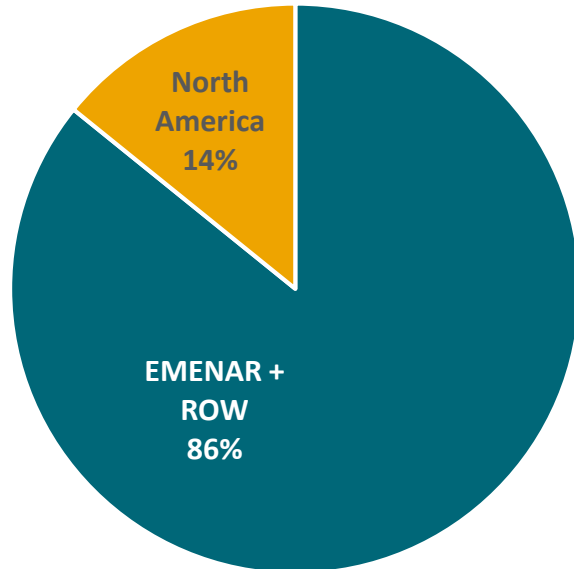
Sobi Specialty Care Portfolio¹
Sales in SEK M



Transformative to Sobi US

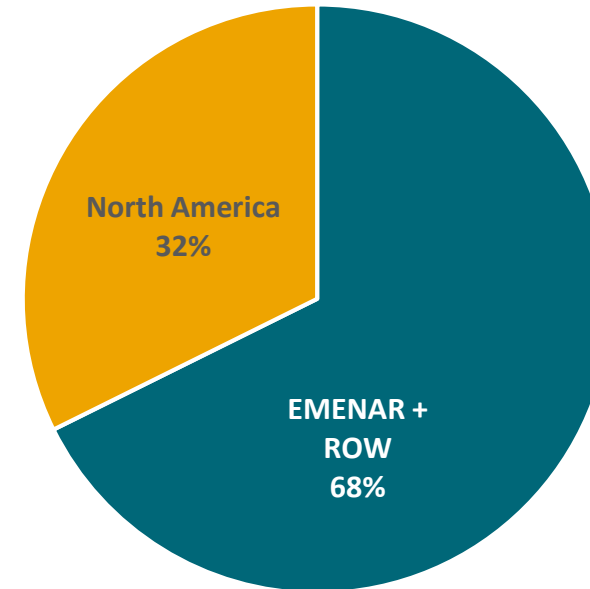
Pro Forma 2018 total revenue contribution

Pre-Transaction



- Well established European sales and marketing platform

Post-Transaction¹



- More than doubles US sales
- Accelerates build up of US commercial platform
- Enhances partnering attractiveness

The US is of critical importance to Sobi, being approx. 50% of the global Rare Disease market

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Q&A



Pioneer in Rare Diseases