



Second Quarter 2010

2010-07-20

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Q2 2010 – Strong sales growth in the US

- Revenues amounted to SEK 510 M
 - Revenues, excluding Tracleer, increased by 9% in CER and by 3% in SEK
 - Sales in North America increased by 38% in CER, and by 32% in SEK
 - Sales in Europe, excluding Tracleer, increased by 3% in CER, corresponding to -6% in SEK
 - Sales of Kineret[®] increased by 10% in CER, and by 2% in SEK
 - Sales of Orfadin[®] increased by 15% in CER, and by 5% in SEK
 - Total ReFacto[®] increased by 7% in CER, and by 6% in SEK
- EBITA was SEK 59.6 M
- Core EPS was 0.21 SEK
- Liquid funds and short-term investments were 219.9 on June 30
 - Bank loans amounted to SEK 1,347.8 M on June 30

Q2 2010, and after the period - Important R&D progress and business deals

- Exclusive rights to Ruconest® for Hereditary Angioedema (HAE) received for 24 EU countries as well as in Norway, Iceland and Switzerland
- Decision to advance Kiobrina® into a phase III development

Events after the period

- Ruconest® CHMP positive opinion received June 24
 - EC centralized procedure approval expected Q32010
- Intention to form a commercial alliance with Chinese company Dongbao announced July 6
- The European Medicines Agency issued positive rFVIII Fc orphan drug opinion June 2
- Decision to proceed rFVIII Fc into registrational studies announced July 9
 - Prolonged half-life compared to Advate, across all patients and dose levels
- rFIX Fc phase I/II study results demonstrating approximately three-fold half-life increase presented July 11 at the WFH Congress

Q2 2010 – Revenues up 9% and EBITA up 13%, despite EU price pressure

<i>Amounts in SEK million</i>	Apr 1 - Jun 30			Jan 1 - Jun 30			Full year
	2010	2009	Pro forma 2009	2010	2009	Pro forma 2009	2009
Total revenues, Constant Exchange Rate	535,9	319,9	510,9	1 060,2	675,1	1 054,1	1 297,0
Total revenues, reported	509,6	319,9	510,9	997,7	675,1	1 054,1	1 297,0
Gross profit	309,5	240,6	356,1	622,6	483,1	720,8	921,3
Operating profit/loss before amortizations, restructuring and other one-time expenses (EBITA)	59,6	-1,0	52,6	113,8	22,4	142,1	68,0
Profit/loss for the period before restructuring and other one-time expenses	-7,0	16,8		-12,4	-6,9		32,5
Profit/loss for the period	-11,6	16,8		-64,0	-6,9		32,5
Earnings/loss per share after tax ¹⁾ (SEK)	-0,03	0,17		-0,17	-0,07		0,32
Core EPS ¹⁾ (SEK)	0,21	0,29		0,48	0,17		0,84
Restructuring and other one-time expenses	4,6	–		51,6	–		–
Research and development expenses	113,4	162,2		241,1	306,0		569,4
Liquid funds and short-term investments	219,9	341,2		219,9	341,2		306,6

¹⁾ Comparison numbers adjusted for new share issue completed in January 2010.

Q2 2010 - Sales Kineret up 10% and Orfadin up 15%

<i>Amounts in SEK million</i>	Apr 1 - Jun 30			Jan 1 - Jun 30		
	reported	CER		reported	CER	
	2010	2010	2009	2010	2010	2009
ReFacto®	177,6	179,6	167,4	304,8	311,0	370,5
<i>of which Manufacturing revenues</i>	117,8	117,8	95,1	190,9	190,9	231,7
<i>of which Co-promotion</i>	22,6	23,9	28,9	47,2	49,6	47,1
<i>of which Royalty</i>	37,2	37,9	43,4	66,7	70,5	91,7
Kineret®	113,0	121,0	110,4	217,6	237,5	214,4
Orfadin®	79,3	86,8	75,7	162,4	179,2	152,0
Kepivance®	28,0	29,7	26,9	57,0	62,8	56,5
Ammonaps®	17,5	19,4	18,0	36,4	40,0	36,3
Yondelis®	8,8	9,5	11,5	17,8	19,0	18,7
Willfact®	2,7	2,8	–	4,5	4,6	–
Other product revenues	82,7	87,1	79,3	167,5	176,4	158,9
Other revenues	–	–	3,9	23,8	23,8	9,5
Total revenues continued products	509,6	535,9	493,1	991,8	1 054,3	1 016,8
Tracleer	–	–	17,8	5,9	5,9	37,3
Total revenues	509,6	535,9	510,9	997,7	1 060,2	1 054,1

Q2 2010 - US sales up 38% (25 % in H2 2010)

<i>Amounts in SEK million</i>	Apr 1 - Jun 30			Jan 1 - Jun 30		
	reported	CER		reported	CER	
	2010	2010	2009	2010	2010	2009
Nordic	80,5	83,7	95,9	167,3	173,7	189,2
Europe	135,6	151,3	150,2	285,2	315,1	291,7
North America	98,9	103,7	74,8	173,7	191,0	152,3
RoW	5,4	5,0	8,9	22,4	23,1	22,6
Total product revenues	320,4	343,7	329,8	648,6	702,9	655,8
Manufacturing revenues	117,8	117,8	95,1	190,9	190,9	231,7
Co-promotion	34,2	36,5	38,7	67,7	72,1	65,4
Royalty	37,2	37,9	43,4	66,7	70,5	91,7
Other revenues	–	–	3,9	23,8	23,8	9,5
Total revenues	509,6	535,9	510,9	997,7	1 060,2	1 054,1

Strong and low risk emerging development pipeline

Indication	Product/Project	Partner	Phase I	Phase II	Phase III	Reg phase
Hemophilia B	rFIXFc	BiogenIdec				
Hemophilia A	rFVIII Fc	BiogenIdec				
Fat malabsorption in premature infants	Kiobrina®					
Fat malabsorption	Exinalda®					
Rh-Immunization	Sym001	Symphogen				
Autoimmune platelet disorder (ITP)	Sym001	Symphogen				

Development news flow

Activity	Expected completion
rFVIII Fc (hemophilia A): phase III, first patient in (FPI)	H2 2010
Sym001 (ITP): phase II study	H2 2010
Kiobrina® (fat malarabsorption): phase III, (FPI)	H1 2011
rFIX Fc (hemophilia B): phase III	2011/2012

Outlook 2010 and long term objectives unchanged

- The company continues to closely monitor the uncertainty in the European pharmaceutical market
- Operating income (EBITA) expected to increase 30-35% in CER
- Revenue growth of 8-10% in CER
- Gross profit margin expected to be between 63-65%
- Operating expenses expected to decrease by 10-12%

- Long term business target is to by 2015:
 - Grow revenues to 5 BSEK
 - Reach an EBITA margin of >30 %.

Q2 2010 Summary – Platform for near and long term profitable growth strengthened

- Revenues increased by 9% in CER driven by growth products
- EBITA grew by 13% in CER
- Important addition to the product portfolio further strengthens the growth platform
- Successful business deal with Chinese partner may further strengthen the growth platform
- Kiobrina[®] advancing into phase III development
- Decision to move rFVIII Fc into registrational phase July 9

- Near and long term growth guidance maintained



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