


Sobi to acquire Dova Pharmaceuticals

Creating a global growth
platform in haematology

rare **strength**

A solid orange circle.

30 September 2019



Forward looking statements

In order to utilise the 'Safe Harbor' provisions of the United States Private Securities Litigation Reform Act of 1995, Swedish Orphan Biovitrum AB (publ) is providing the following cautionary statement. This presentation contains forward-looking statements with respect to the financial condition, results of operations and businesses of Swedish Orphan Biovitrum AB (publ), By their nature, forward-looking statements and forecasts involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from that expressed or implied by these forward-looking statements. These factors include, among other things, the loss or expiration of patents, marketing exclusivity or trade marks; exchange rate fluctuations; the risk that R&D will not yield new products that achieve commercial success; the impact of competition, price controls and price reductions; taxation risks; the risk of substantial product liability claims; the impact of any failure by third parties to supply materials or services; the risk of delay to new product launches; the difficulties of obtaining and maintaining governmental approvals for products; the risk of failure to observe ongoing regulatory oversight; the risk that new products do not perform as we expect; and the risk of environmental liabilities.

Presenters



Guido Oelkers
Chief Executive Officer & President



Henrik Stenqvist
Chief Financial Officer



Milan Zdravkovic
Head of R&D & Chief Medical Officer

Sobi is excited to add Doptelet to its haematology franchise



- **Single asset company** with launch-phase asset
- **Doptelet®** (avatrombopag), **orally administered, second generation** thrombopoietin receptor (TPO) agonist used in the **treatment of thrombocytopenia** (low platelet counts) that can be taken with food
- Three indications:
 - **Chronic Liver Disease (CLD):** Commercially available in the US; Approved in EU
 - **Chronic Immune Thrombocytopenia (ITP):** Commercially available in the US; EU to be filed
 - **Chemotherapy-Induced Thrombocytopenia (CIT):** Phase 3 study read-out expected mid 2020

Deal terms

- The transaction is valued at up to USD 915 million (approximately SEK 9.0 billion) on a fully diluted basis
- The consideration consists of an upfront payment of USD 27.50 per share in cash and an additional USD 1.50 per share upon approval of Doptelet in CIT indication
- The upfront cash component of the offer represents a premium of 36 per cent based on Dova's most recent closing price of USD 20.19
- The transaction will be financed through existing cash resources and new bank facilities
- Transaction is expected to close by the end of 2019

Fully aligned with our growth strategy



**Grow within
Haematology**

**Significant growth
opportunities with
differentiated product**



**Expand geographic
footprint**

**CLD and ITP launch in the
US underway; already
approved in CLD in
Europe**

*EU filing in ITP expected
2020*



**Strengthen late-
stage pipeline**

**Phase 3 trial in CIT, area
with high unmet medical
need**

Read-out expected mid-2020

Thrombocytopenia is a serious bleeding disorder

- **Thrombocytopenia results in low levels of blood platelets** causing bleeding related symptoms
- **Typical symptoms** include:
 - Excessive / easy bruising
 - Superficial bleeding into the skin
 - Bleeding in gums or nose
 - Blood in urine or stool
 - Uncommon but serious bleeds in Chronic immune thrombocytopenia (ITP) are intracranial haemorrhages and gastrointestinal bleeding
- Thrombocytopenia can be the result of a number of diseases that impairs production, causes increased rate of destruction, spleen sequestration and transfusion dilution
- **Current focus areas** for avatrombopag are:
 - **Chronic liver disease (CLD) undergoing a procedure**
 - **Chronic immune thrombocytopenia (ITP)**
 - **Chemotherapy induced thrombocytopenia (CIT)**

Doptelet is a differentiated thrombopoietin (TPO) receptor agonist

Efficacy

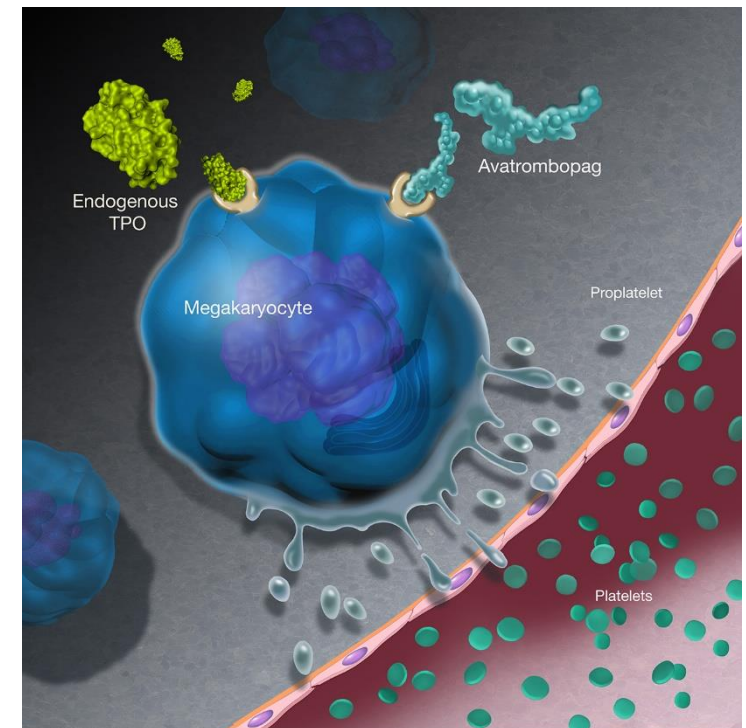
- Avatrombopag has demonstrated efficacy and is approved for thrombocytopenia in adults with:
- Chronic liver disease (CLD) undergoing a procedure (EU and US)
- Chronic immune thrombocytopenia (ITP) who have had an insufficient response to previous treatment (US)

Convenience

- Once daily oral dosing with food

Safety

- TPO class warnings and precautions for thrombotic/thromboembolic complications
- No boxed warning for hepatotoxicity



For full prescribing information see:

US: <https://dova.com/wp-content/uploads/2019/06/doptelet-prescribing-information.pdf>

EU: https://www.ema.europa.eu/en/documents/product-information/doptelet-epar-product-information_en.pdf

Doptelet will enhance Sobi's haematology franchise

Expanding into Haematology

- **Doptelet** (avatrombopag) is an **orally administered, second generation** thrombopoietin receptor agonist (TPO-RA) serving an unmet medical need in patients with thrombocytopenia

Established and growing market

- **TPOs represent a large, established market** with global sales of **USD 2.0bn** and growing
- ITP represents a USD 1.4bn market and growing

Approved in two indications

- **Chronic Immune Thrombocytopenia (ITP)**: Commercially available in the US; EU to be filed
- **Chronic Liver Disease (CLD)**: Commercially available in the US; approved in EU

Further growth in future indications

- **Chemotherapy-Induced Thrombocytopenia (CIT)**: Phase 3 study results expected mid of 2020
- A successful phase 3 trial in CIT provides a significant growth opportunity in an indication with significant unmet need

Fully integrated functions in the US



North American team of 350, including:

250 field based medico-marketing organisation supporting Synagis, Gamifant and Kineret

Medical affairs across indications

Strong support functions for commercialisation

A team of 125, including:

60% of headcount field based medico-marketing organisation focused on haematology in the US

An R&D team focused on developing Doptelet in further indications

Strong support for other critical functions

Haematology will be a dynamically growing franchise in the years to come

We have brought the first innovation in 20 years in the very conservative field of haemophilia

With TPO we expand into haematology with significant room to grow in a competitive environment

Doptelet will create a strong cadence of launches across multiple geographies & indications

Sobi will bring another game changer to Haemophilia market with BIVV001 mid-term

We currently **have leading on-market products** for improving the lives of people with haemophilia

Current **TPO market** is ~USD **2bn** and estimated to grow at ~5% per year

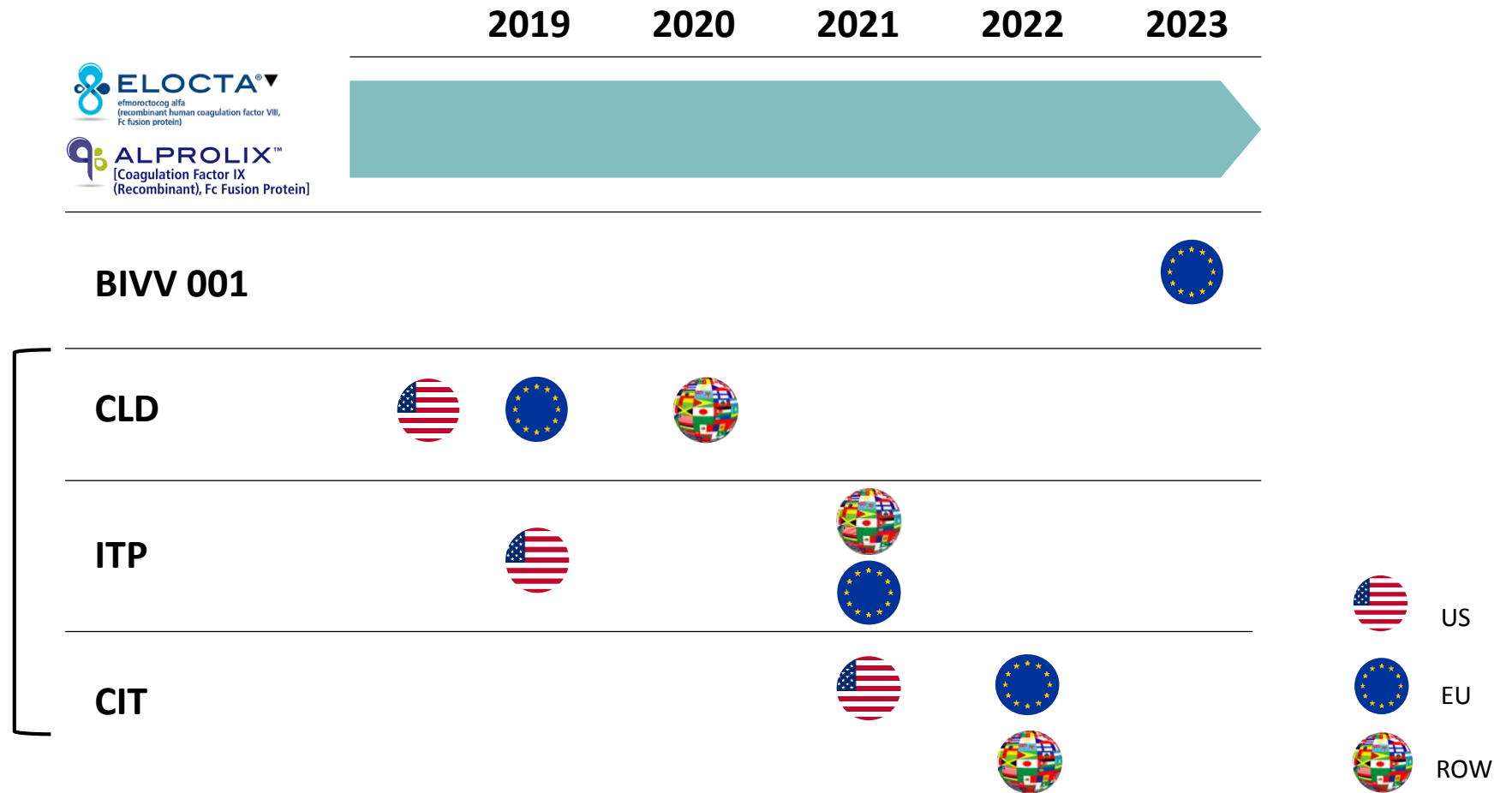
Current launch in US in ITP and near-term launch in Europe **Doptelet is expected to be first in class** in the CIT indication

Interim results suggest that **BIVV001** has the possibility enable patients to live an **active life with very few limitations**



BIVV001

Doptelet will contribute to growth in haematology with a series of launches over the coming years



Transaction terms

Consideration

- Dova shareholders to receive USD 27.50 per share in cash upfront
- Additional payment of USD 1.50 per share contingent on CIT approval in the US
- Values transaction at up to USD 915 million on a fully diluted basis

Financial benefit

- Expected to be accretive to EPS in 2022 and significantly accretive in subsequent years

Funding

- Fully funded through existing cash resources and bank financing
- Maintains financial flexibility for additional value creating deals

Timing

- Transaction has been approved by the Boards of both companies
- Tender offer to start within two weeks
- Transaction expected to close by end of 2019, subject to customary closing conditions

Conclusion

Build leadership in haematology

- Building a strong Haematology franchise on the strengths of our two leading extended half-life products, Elocta and Alprolix

Diversify and expand geographic footprint

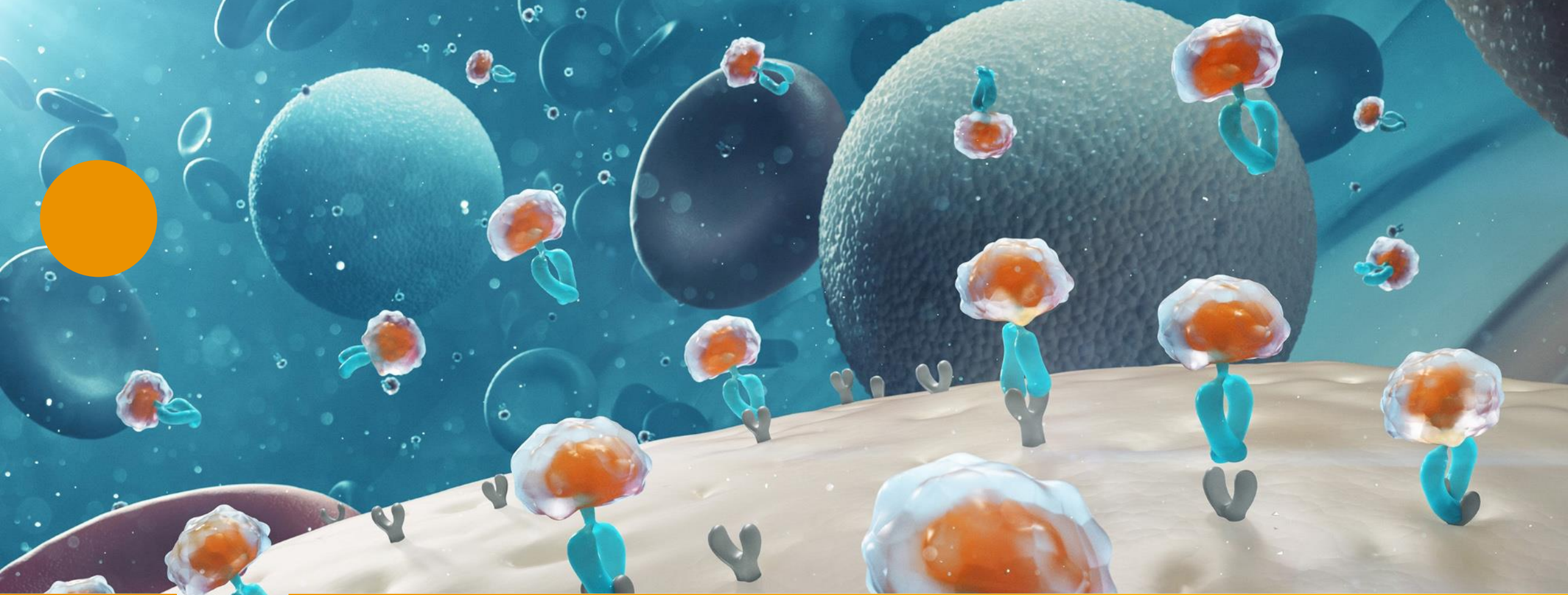
- Dova acquisition enables a cadence of launches of new indications in various geographies and will create a strong pipeline over the next years

R&D innovation model

- Strengthens R&D through ongoing phase 3 trial in chemotherapy induced thrombocytopenia (CIT)



Q&A



Sobi is a trademark of Swedish Orphan Biovitrum AB (publ).
© 2019 Swedish Orphan Biovitrum AB (publ) – All rights reserved
Swedish Orphan Biovitrum AB (publ)
SE-112 76 Stockholm • Sweden
www.sobi.com

 **sobi**
rare **strength**